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# AUDITED FINANCIAL RESULTS

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FOR THE YEAR ENDED 31 DECEMBER 2016

## Group Chairman's Statement

#### **Financial Highlights**

- Group profit before income tax up 20% to US\$25.7 million.
- Group profit after tax up 21% to US\$21.9 million.
- Cost to income ratio improved to 72% from 74%.
- Basic earnings per share up 25% to 3.40 US cents.
- Net asset value per share up 21% to 19.2 US cents.
  Final dividend proposed US\$2 million, bringing total dividend to US\$3.5 million.
- Group statement of financial position up 24% to US\$610.1 million.
- Group total equity up 18% to US\$123.4 million.

### **Financial Performance Review**

It is with great pleasure that I present to you, our valued stakeholders the 2016 full year financial performance for FBC Holdings Limited. It is particularly emboldening to note that despite the ever challenging economic environment, our diversified business model has remained resilient and able to deliver yet another strong performance across all subsidiaries.

Group profit after tax increased by 21% to US\$21.9 million compared to US\$18.1 million for the prior year, on the back of a 14% improvement in the Group's total income. Total income increased to US\$93 million from US\$81.9 million, underpinned by a 22% increase in net interest income from US\$36.6 million to US\$44.8 million and a net fee and commission income growth of 24% from US\$20.9 million to US\$25.9 million. The aforementioned revenue lines benefitted from an improvement in net interest margins and increased transaction volumes due to widespread adoption and use of e-commerce driven platforms.

Gross profit on property sales remained static at \$1million, despite an increase in gross property sales by 4% as the improvement was counterweighed by increased construction costs. The Group is continuously re-examining its housing stock delivery model with the objective of making the houses more affordable in order to stimulate demand, whilst improving the overall quality of our products. Our housing development projects continue to be a major feeder of a high quality mortgage loan book, further enhancing the quality of revenues.

Our insurance businesses recorded a decline in both gross premium written and net earned insurance premium of 8% to US\$32.7 million and 15% to US\$18.8 million respectively. This was primarily due to a combination of depressed insurable market values and rate under-cutting by the market in an attempt to stay afloat in a constrained economic environment. The Group is venturing into micro insurance as part of financial inclusion strategy to stimulate growth in insurance businesses, with a number of initiatives already underway that are expected to bear fruit in the medium term.

The Group's cost to income ratio outturn improved to 72% from 74% on the back of improved total income, counteracted by increased costs associated with essential expansionary investments in various areas covering technology, regulatory and correspondent banking compliance, electronic and digital banking infrastructure and delivery channels. The Group will continue to focus on cost containment whilst at the same time maintaining prioritisation for essential expansion for revenue growth and compliance.

In recognition of the ever increasing credit risk in the macro-economic environment, the Group's impairment allowance was recorded at US\$7.9 million against US\$3.3 million reported in the prior year. The Group has been writing off non-performing loans and pursuing recovery off balance sheet.

As at 31 December 2016, the Group's statement of financial position was 24% stronger at US\$610.1 million from US\$490.6 million as at the end of last year. Growth was on the back of a 26% increase in total deposits and borrowings due in part to higher cash retention levels currently prevailing within the banking sector and the positive impact of the FBC brand in the market space.

The 2016 Group performance resulted in an 18% increase in total shareholders' funds reported at US\$123.4 million as at 31 December 2016 from US\$104.6 million as at 31 December 2015. This translated to a year-end tangible net asset value of 19.2 US cents per ordinary share, up 21% from 15.84 US cents last year. The Group's return on equity in 2016 improved to 17.7% from 17.2% in 2015.

#### **Capital Growth Strategy**

I am pleased to advise that all the FBC Holdings Limited subsidiaries were in full compliance with their regulatory minimum capital requirements and had the following total equity:

- FBC Bank Limited: US\$65.1 million compared to the regulatory minimum of US\$25 million.
- FBC Building Society: US\$41.3 million compared to the regulatory minimum of US\$20 million.
- FBC Reinsurance Limited: US\$13.0 million compared to the regulatory minimum of US\$1.5 million.
- Eagle Insurance Company Limited: US\$6.5 million compared to the regulatory minimum of US\$1.5 million.
- FBC Securities (Private) Limited: US\$622 937 compared to the regulatory minimum of US\$150 000.
- MicroPlan Financial Services (Private) Limited: US\$7.0 million compared to the regulatory minimum of US\$25 000.

Despite closing the year at a ZSE trading price of 8 US cents, which was 14.3% higher than its opening year price of 7 US cents, the FBCH share remains significantly undervalued on the ZSE. The FBCH share is trading at a 58% discount to its net asset value of 19.2 US cents, which in turn had increased by 21%, from 15.84 US cents recorded in the prior year.

#### **Sustainability Reporting**

The Group has set a vision to achieve, in the coming years, international best practices in sustainability reporting, by adopting the Global Reporting Initiatives (GRI) guidelines as a framework. FBC Holdings believes that by identifying, measuring and being accountable to its stakeholders through sustainability reporting (Economic, Environmental and Social Governance), it will enhance business prospects for the future. Whilst the provisions of sustainability reporting had already been embraced by the Group through the Reserve Bank of Zimbabwe reporting guidelines, the Group has resolved to undertake the International Best Reporting Standards framework going forward.

Whilst much groundwork still needs to be done to fulfill the Group's overall intent, the 2017 Financial reporting period will bring into greater focus the agenda and substantive programme that the Group will pursue.

#### **Corporate Social Responsibility**

In 2016, the Group continued to broaden its corporate social responsibility strategy, with a social investment footprint which is aligned to good corporate governance practice covering education, community share ownership schemes, health and the arts. The Group believes in alleviating social challenges by giving back to the community.

#### **Marketing and Public Relations**

The Group's focused and sustained marketing programmes continue to pay off in positioning the FBC brand in the market. The brand's market appeal is positive. In this regard the FBC brand, through FBC Bank has been recognised by the Institute of Chartered Secretaries and Administration (ICSAZ) Excellence in Corporate Governance Awards through the following awards:

- 1. Best Banking Internal Audit Disclosure Award (2nd Position)
- 2. Best Banking Risk Management Practice (2nd Position)

The Bank was also in the top 5 ranking in the Banks and Banking Survey for 2016.

#### **Financial Inclusion**

The FBC Group is making a concerted effort to ensure accessibility to financial services across the country, particularly to the unbanked and under-banked through the use of technology. The mobile channels have provided an opportunity to avail services across different financial services; transactional, credit and micro-insurance. An agent banking unit has been set up to drive growth in the previously marginalised segments, riding on the bank's extensive merchant point-of-sale presence across the country as well as through anchor agents whose combined service outlets were numbering over 400. The Bank has also set up a fully-fledged Small and Medium Enterprises Banking unit which will focus on the growth of micro, small and medium-sized businesses, a key sector to Zimbabwe's economic recovery. Products focusing on women, youths and other special groups will be explored to ensure that specific needs are met.

#### e-Commerce

e-Commerce is at the centre of the transformation of banking and financial services the world over and FBC is no exception. In 2016, FBC Holdings made significant investments in new IT infrastructure, which has resulted in an improved processing capacity and efficiency for the Group's banking subsidiaries. In addition to the MasterCard offering, FBC Bank recently launched the VISA Acquiring platform. This has enabled the Bank to now accept all major international credit and debit cards for the convenience of transacting customers and visitors to Zimbabwe. The availability of the three major card acquiring platforms was timely as it coincided with the acute cash shortages in the second half of 2016, providing customers with convenient alternatives. Overall, the Group had deployed approximately 3000 point-of-sale devices across the country as at 31 December 2016. This figure is set to increase considerably in the coming year.

In other subsidiaries, the Group commissioned new operating systems that have improved efficiency whilst improving the customer experience. FBC Reinsurance recently acquired a Life module under the current system, automating FBC Reinsurance Life and Health business in the process.

As the Group continues its expansion into the electronic arena, new opportunities bring in new operational and strategic risks. As such, a variety of initiatives based on leading Information Security practices, are underway to manage the various risks that come with the opening of various e- channels. Banking subsidiaries are expected to be compliant with the Plastic Card International Data Security Standards (PCIDSS) in 2017. The banking subsidiaries are looking forward to the market wide implementation of the chip and PIN (EMV) standard on all local cards, having successfully implemented the same on MasterCard and VISA in 2015. The Group continues to advocate and support initiatives aimed towards ensuring seamless integration of the various payment platforms and solutions in Zimbabwe's ecosystem for the benefit of the customer.

#### Compliance

The Group continued to place great importance on compliance and as such no material compliance deficiencies were

The Bank is well ahead of its capital growth plan that was presented to, and is being monitored by the Reserve Bank of Zimbabwe. The Group is confident that FBC Bank will have a capital level of at least US\$100 million by 2020. FBC Building Society has already achieved full compliance with its 2020 regulatory minimum capital requirement of US\$25 million.

#### **Operating Environment**

The country's economy has continued to show signs of weakness, principally on account of low domestic production across key sectors. Consequently growth projections have been revised downwards to 0.6% in 2016 with a minimal upside of 1.7% expected in 2017. The economy remains vulnerable to endogenous and exogenous shocks and this has translated into demand shifts within the Group's product portfolio mix. The country's trade balances remain skewed in favour of imports, as local industries have struggled to scale up capacity utilisation due to multiple challenges. The prospects of the economy rest on the ability of the country to attract new capital, improving the ease of doing business and in general, improving investor confidence through consistent policy formulation and implementation. The Group is hopeful that the proposed clearance of the country's debt arrears, when concluded, will result in an improvement in the country's risk profile which will translate into reduced costs of borrowing on foreign credit lines availed to the financial sector.

#### **Financial Services Sector**

The Banking sector has continued to exhibit resilience despite the multiple challenges facing the industry. Various initiatives by banking institutions, guided by the Reserve Bank, have contributed significantly to the stability of the banking sector. However, nostro funding challenges and cash queues continue to work against the confidence building process by stakeholders. The prevailing cash shortages and nostro funding challenges, have adversely affected the reputation and growth prospects of the industry. The introduction of the Bond Notes, however, has positively changed the dynamics of cash demand and supply in the country. Use of plastic money and the aggressive marketing of the same by the industry has contributed positively to the reduction in cash demand.

#### The Insurance Sector

The insurance services industry has not been spared as the economic fortunes of the country continue to decline. Consumption of insurance products remains weak as households and businesses re-align expenditure. The industry has been driving the consumption of micro insurance products in an effort to reduce insurance costs and promote demand.

#### **The Stock Market**

Notwithstanding a challenging economic environment that would affect securities values negatively, the Zimbabwe Stock Exchange's (ZSE) industrial index witnessed a 25.8% surge during the year 2016, though turnover was low. The rise was mainly as a result of investors seeking to hedge their positions in shares whose re-pricing is believed to match changes in the economic fundamentals.

#### Share Price Performance

During the year, the FBCH counter traded between a low of 6 US cents and a high of 8.02 US cents, with a total of 40.9 million FBCH shares exchanging hands during the year, at a volume weighted average price of 6.4 US cents. There were no changes in the number of issued shares in the company and the company remained compliant with all the listings rules of the ZSE.

recorded in 2016. Significant resources were directed at automating key compliance processes, including the acquisition and implementation of screening and transaction monitoring software. The Group remains alert to the ever evolving regulatory environment and international best practice in order to maintain this high standard.

#### Dividend

On behalf of the Board of Directors, I am pleased to advise shareholders that a final dividend of 0.2976 US cents per share was proposed. This makes a total dividend of 0.52026 US cents per share, together with the interim dividend of 0.2235 US cents per share which was paid in September 2016. The total dividend paid for the year 2016 amounts to US\$3,5 million, an increase of 75% compared to 2015.

#### Outlook

Current market conditions are inevitably more focused on liquidity and economic sustainability issues. Going forward, the Group is armed with a clear strategy whose implementation plan is already underway across all subsidiaries. Supported by balance sheet strength and a well-diversified business model, FBCH is well positioned to continue generating favourable returns and enhancing shareholder wealth.

A zero tolerance approach towards non- compliance remains of pertinence to the Group supported by the investment initiatives undertaken in 2016. An e-commerce driven culture has been embedded into the Group's value system and continues to be a gateway towards the fulfilment of its Financial Inclusion goals.

#### **Appreciation**

I wish to express my appreciation to our various stakeholders, strategic partners, clients and regulatory authorities for their steadfast support and commitment to the cause and calling of the FBCH Brand.

I am also grateful to the non-executive directors of FBCH, Group Chief Executive-John Mushayavanhu and the entire FBC Team for working tirelessly to achieve yet another strong set of results for 2016.

Allen

Herbert Nkala Group Chairman

21 March 2017





# AUDITED FINANCIAL RESULTS

FOR THE YEAR ENDED 31 DECEMBER 2016

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## Group Chief Executive's Report

It is with great pleasure that I once again present to you the audited financial results for FBC Holdings for the 12 month period ending 31 December 2016. While the operating environment has had its fair share of constraints, the Group has continued to leverage off its diverse business model by recording yet another successful trading year, producing a positive performance and preserving the interests of our stakeholders.

#### **Group Performance**

The Group was able to respond effectively to the dynamics in the operating environment during the year 2016. Despite the challenging operating environment, we were able to balance risks and strategic initiatives. The Group's 2016 profit before tax increased by 20% to US\$25.7 million, from the US\$21.3 million recorded in the previous year. The strong profitability was primarily driven by improved revenue contributions from the Group's subsidiaries. Total income increased by US\$11.1 million to US\$93.0 million in 2016 from US\$81.9 million recorded in 2015. The surge in the Group's total income by 14% in 2016, reflects a strong revenue generating capacity against an environment characterized by multiple challenges.

Net interest income grew by 22% to US\$44.8 million from US\$36.6 million, while its contribution to the Group total income increased to 48% from 45% in 2015. While the Group's lending portfolio decreased during the period under review, the asset quality and yields improved significantly as the Group instituted measures to improve asset quality. Mindful of the prevailing macroeconomic environment, the Group has however prudently increased the impairment allowance on financial assets. It is also pleasing to note that the Group's initiatives to manage cost of funds yielded positive results with interest expense down by 11% in 2016.

Net fee and commission income increased remarkably by 24% to US\$25.9 million from US\$20.9 million achieved in the prior year. The contribution to total net income also improved from 25% to 28% on the back of increased transactional volumes on our digital banking platforms, supported by increased investment in our digital infrastructure.

Gross profit on property sales was marginally up by 1%, with turnover on property sales remaining under pressure from intense competition in the housing development sector due to static demand.

Net earned insurance premium however declined by 15% and its contribution to total net income declined to 20% from 27% last year, due to reduced revenue from insurance premiums, as consumption of insurance products continued to decline.

While costs are marginally up due to our prudent impairment allowance on financial assets, the Group's cost to income ratio further improved to 72% from 74% the previous year. Administration expenses at US\$47.5 million were 8% above those incurred in the prior year as a result of expansion related expenses. Microplan Financial Services opened an additional 5 new branches during 2016. The Group also invested significantly in electronic channels to support the increased usage of plastic money.

The Group's statement of financial position at US\$610.1 million recorded a significant 24% growth in assets compared to the prior period. This growth is underpinned by continued customer support which is a further testimony to the continued consolidation of the FBC brand on the market.

Total equity attributable to shareholders of FBC Holdings Limited, increased by 18% to US\$123.4 million from US\$104.6 million in the previous year.

#### **FBC Bank Limited**

FBC Bank's profit before income tax was up 31% from US\$9.3 million in 2015 to US\$12.2 million in 2016, boosted largely by the shift in transactions towards internet, mobile platforms and plastic money. The Bank's cost to income ratio for the period improved to 75% from 76% in the prior period, as the Group progresses with the deployment of digital solutions to the Bank's operations, in line with the Group's cost containment strategy.

The Bank's statement of financial position increased by 21% from US\$387.4 million to US\$470.2 million supported by strong liquidity management practices in view of the prevailing macroeconomic environment. The Bank received a US\$10 million capital injection from FBC Holdings Limited, whilst an additional US\$20 million was jointly raised from the local market, through the issuance of tobacco bills for the 2016/17 agricultural season.

The Bank's lending portfolio marginally declined by 3% from US\$208.9 million to US\$202.3 million as it continues to pursue a cautious lending approach with asset quality being a key priority. Non-Performing Loans are down to 4.34% as at 31 December 2016 in compliance with the RBZ guidelines.

Core capital currently standing at US\$65 million is well in excess of the US\$25 million minimum capital requirement set by the RBZ, as the Bank progresses with its re-capitalisation plan, in pursuit of US\$100 million by 2020.

The Bank has bolstered its SME-Banking capabilities by investing and resourcing a dedicated SME Banking portfolio, in response to identified business opportunities in the market segment. The Bank has extended its agency banking portfolio and deployed more Point of Sale terminals in pursuit of its financial inclusion initiatives.

### **FBC Building Society**

The Building Society continues to actively participate in the properties market with 69 additional housing units having been completed and sold during the year. The unavailability of long term financing in the local market continues to hinder further prospects of unlocking the immense potential of our Building Society.

The Society however, achieved a net surplus of US\$8.5 million, representing a 35% increase from the 2015 net surplus of US\$6.3 million. Total net income for the year amounted to US\$15.6 million compared to US\$12.9 million recorded in 2015. Operating expenses increased by 8% to US\$6.4 million in 2016, from US\$5.9 million in 2015.

#### Eagle Insurance Company Limited

Eagle Insurance continues to grow since its acquisition by the Group in 2011. Gross Written Premium declined marginally by 2% to US\$18.6 million from US\$18.9 million in 2015. The insurance company has continued to post profits consistently since 2012.

I am pleased to report that the outlook remains largely positive, with the business unit poised to benefit from on-going product development in the largely untapped micro insurance space. Eagle Insurance continues to exercise robust risk management, engage in prudent underwriting and also continues to maintain a very liquid balance sheet. The company maintained its Global Credit Rating of A-, showing its strong claims paying ability.

### **Regulatory Capital Requirements**

FBC Holdings' subsidiaries are all well capitalized above the regulatory minimum threshold required by the various regulatory bodies that govern the diverse sectors we operate in. FBC Bank is however required by the Reserve Bank of Zimbabwe to have capital of US\$100 million by the year 2020 and management has submitted a comprehensive capital growth plan to the Reserve Bank which has been approved.

#### **Risk Management**

The Group's risk management processes are anchored on the Enterprise-Wide Risk Management (ERM) model. This has enabled the Group to balance risk taking and returns appropriately, as we pursue business objectives. The ERM model implementation has fostered a strong risk management culture across FBC Holdings which is critical in the effective management of risks. Key focus areas include people, processes and systems, as these are key pillars in the implementation of the enterprise-wide risk management program. The Group continuously reviews its risk appetite to ensure there is proper alignment with business strategy and the risk governance of the organization. Review of policy and procedure manuals is conducted at least once every year to ensure alignment with changes in the operating environment.

The Group continues to enhance its risk management framework through the adoption of Basel II/III and other regulatory standards. This has seen the Group fully embracing standards such as Internal Capital Adequacy Assessment Processes (ICAAP), Stress Testing and Resolution and Recovery Planning. The Group's internal control environment continues to improve through the adoption of these standards. Management and the Board, which are an integral part of the risk governance structure across the Group, continue to provide oversight on overall risks.

## Anti-Money Laundering (AML) and Combating of Financial Terrorism (CFT)

The prevention of money laundering and terrorist financing is a key focus area for the FBC Group. The Group has put in place the necessary Know Your Customer (KYC) and Customer Due Diligence (CDD) controls designed to inhibit the movement of funds derived from any criminal activity, curb the availability of money to fund terrorist activities and prevent illicit financial flows. The Group and its subsidiaries is guided by the standards of regulatory and supervisory bodies such as the Financial Action Task Force (FATF), the Wolfsberg Group, the East and Southern African Anti Money Laundering Group (ESAAMLG) and the Reserve Bank of Zimbabwe Financial Intelligence Unit. Some key controls that have been put in place to minimize Money Laundering and Terrorist Financing risk include the following; Board approved AML/CFT Policies and Procedures which are reviewed annually; Risk Based Approach to KYC/ CDD; Risk Based Training of all Staff; Independent and Anonymous Reporting Arrangements and Automated Customer Surveillance and Screening Solutions. We will continue to work with our Correspondent Bankers to ensure that we maintain a robust AML/CFT environment.

#### **Community and Social Investment**

The Group embarked on various corporate social investments in 2016 which impacted positively on various social groups in the communities where we operate and the society at large. In the 2016 reporting period, the Group donated an assortment of goods including blankets and solar panels worth \$10,000 to various social institutions which include Enthembeni Old People's home, Rose of Sharon Children's home and a hospital in Zvishavane. FBC Holdings also supports the MSU-FBC Scholarship Fund, supporting 5 students annually. The Group is in the process of evaluating more effectively, its sustainability strategy with particular emphasis on the impact of the Group's operations on the social fabrics of the communities in which we operate and the impact on the environment.

#### **Environmental Management**

The Group observes strict adherence to environmental management principles in all the sectors it operates in and endeavours to minimize the adverse effects of environmental risks to all its stakeholders. In particular, FBC Holdings' housing development projects are compliant with the dictates of the Environmental Management Agency (EMA) and resonate well with country's objective to reduce the estimated 1.2 million national housing back-log. As we look into the future, FBC Holdings will strengthen its environmental management policies and align these across the Group.

#### Human Resources

The Group enjoys harmonious employee relations across all its business units. It was able to retain its key and critical skills that are pivotal in delivering the service it provides to its valued customers and stakeholders. Employee commitment to the Group continues to be high as reflected by the level of employee engagement which in 2016 surpassed the average level recorded for the last 4 years.

The financial performance of the Group bears testimony to the level of productivity that committed and highly engaged employees are capable of delivering. Internal and independent research has confirmed the existence of a positive correlation between high employee engagement and better company performance. The Group will continue to review its policies to ensure that areas which increase the level of employee commitment and consequently productivity are given attention. These include but are not limited to employee relations, talent management, performance management, incentives and rewards, learning and development, employee participation, work life balance, employee wellness and other related policies which influence high levels of engagement.

### Information Technology and E-Commerce

The FBC brand experience continues to improve as the Group focuses on customer satisfaction as a key driver of business

The Building Society statement of financial position increased by 18% to US\$147.7 million from US\$124.8 million in 2015. Deposits increased by 14% from US\$85.3 million to US\$96.9 million, whilst the loan portfolio grew marginally to US\$58.4 million from US\$7.9 million in 2015. The loan book growth continues to be driven by mortgages lending, arising from our housing development projects.

The Building Society's capital stood at US\$41.3 million as at 31 December 2016, which is above the US\$25 million prescribed minimum capital requirement for building societies by the year 2020.

The Building Society maintained its BBB- rating from the Global Credit Rating Agency in 2016.

#### **MicroPlan Financial Services (Private) Limited**

The Group's micro-finance business contributed US\$4.2 million to the overall Group profit before tax, recording a 39% increase from its 2015 profit before tax of US\$3 million. It is also pleasing to note that the micro-finance business, despite only being operational for five years, now contributes approximately 16% to the Group's profit before tax. The Group will continue to support MicroPlan with business development techniques and strong risk management methods, giving the unit an edge over its competitors.

The Group is also pleased to share a significant development that occurred during the year at MicroPlan. The unit went through a credit rating process and was rated BBB- by the MicroFinanza Rating Agency, an independent international rating agency that specializes in microfinance entities. We take pride in the progressive strides that MicroPlan continues to make in its efforts to spearhead the Group's financial inclusion initiatives.

MicroPlan's loan book now stands at US\$15.8 million making it one of the largest non-deposit taking micro-finance institution in Zimbabwe. Its capital levels have also increased to US\$7.0 million which is well above the regulatory minimum requirement of US\$25 000.

In the period under review, five new branches were opened in Guruve, Hauna, Kadoma, Mt Darwin and Rusape and these have been very active in the deployment of new Microplan products, namely micro-leasing, house expansion loans and rural agriculture business finance. Partnerships with targeted development agencies have yielded exciting results which have advanced Microplan's penetration of its target markets.

#### FBC Securities (Private) Limited

The Zimbabwe Stock Exchange recorded positive performance in the fourth quarter with the benchmark industrial index closing the year 25.8% stronger at 145.60 points, as investors flocked back to the equities market. This impacted positively on the unit's overall performance.

An increased presence in foreign markets and additional income from fixed income securities trading helped the unit finish strongly in 2016. Looking ahead, the unit will continue with the income diversification strategy hinged on equities, fixed income trading and advisory services.

#### **FBC Reinsurance Limited**

FBC Reinsurance's gross premium income for 2016 declined to US\$14.8 million from US\$17.8 million written in 2015, representing a decrease of 17%. Profit before tax amounted to US\$2.3 million, which is a 10% decrease from the US\$2.5 million recorded in the previous year. Demand for insurance products continues to weaken, resulting in low premiums across the entire insurance sector.

The company's underwriting result decreased to US\$1.1 million from US\$1.9 million last year in line with decreasing demand.

FBC Reinsurance maintained its A- rating in claims paying ability from the Global Credit Rating Agency of South Africa. FBC Reinsurance's retrocession programme has been enhanced by the addition of an A- rated global reinsurer on the panel. This ensures that the business accepted by FBC Re is reinsured with some of the strongest global reinsurers. The company also has arrangements with top rated specialist markets, covering businesses against risks associated with political riots and terrorism, as well as cyber risks. performance. The Group has made significant progress in leveraging technology to enhance efficiency, lower costs and deliver superior customer experience and convenience. Emerging channels such as mobile and internet banking continue to benefit from the shift in consumer product consumption, resulting in a surge in electronic transactional volumes. A 24% increase in fees and commission income was recorded from \$20.9 million in 2015 to \$25.9 million in 2016. The Group is focused on broadening service access for the banked, whilst enhancing reach for the un-banked and under-banked segments, which previously could not be served optimally via the traditional banking models.

In an effort to increase our global footprint in the payments market, the Bank has completed the project to acquire transactions via VISA international card in addition to the MasterCard. FBC Bank has also embarked on a drive to adopt and implement globally recognised frameworks in ICT governance and management to increase the efficiency and effectiveness of our ICT infrastructure as it becomes more complex and sophisticated.

The Group is implementing Information Security Management Systems based on the ISO27001 standard. This is to ensure preservation of confidentiality, integrity and availability of information. Technology remains fundamental to the FBC value chain, which will also utilize the agency network to enable it to reach multiple ecosystems. The Group is well poised to deliver integrated payment systems to its clients and the economy at large.

#### **Service Delivery**

Our commitment as FBC Holdings is to deliver outstanding and superior service that creates customer loyalty. In this regard, the Group has embarked on a mission to refurbish its branches, giving them a more contemporary feel. The Group also opened 5 new branches across the country for its micro-finance unit, MicroPlan in a bid to increase its footprint and nurture financial inclusion. We are fully aware of the shorter life-cycle of ICT infrastructure attributed to the ever-changing needs of our valued customers. To this end, we have invested US\$1.7 million for the enhancement of our various ICT infrastructure targeting our Life and Health insurance business, Eagle Insurance and MicroPlan, which will result in improved service delivery, business continuity, agility and real-time monitoring of the ICT infrastructure, thus assuring our stakeholders of a superior customer experience.

#### **Product Development**

The Group continues to invest in research and development efforts to ensure our product mix is in line with customer needs and expectations. In line with our e-Commerce thrust, we have developed an integrated mobile App that has significantly improved product access and convenience.

#### Appreciation

As always, my sincere gratitude is extended to our valued and loyal customers who have demonstrated their well-placed confidence in us over the years. I wish to convey my sincere gratitude to the FBC Holdings Limited Board of Directors, Management and staff members for their unwavering guidance, contribution and support.



John Mushayavanhu Group Chief Executive

21 March 2017





## Consolidated Statement of Comprehensive Income For the year ended 31 December 2016

	Note	31 Dec 2016 US\$	31 Dec 2015 US\$
Interest income Interest expense	18 18.1	67 000 371 (22 202 373)	61 476 965 (24 848 487)
Net interest income		44 797 998	36 628 478
Fee and commission income Fee and commission expense	19 19.1	26 092 451 (174 718)	20 977 274 (81 617)
Net fee and commission income		25 917 733	20 895 657
Revenue Cost of sales	20 20.1	7 001 895 (6 039 694)	6 709 923 (5 758 871)
Gross profit		962 201	951 052
Insurance premium revenue Premium ceded to reinsurers and retrocessionaires	21	32 695 860 (13 910 791)	35 425 142 (13 227 253)
Net earned insurance premium		18 785 069	22 197 889
Net trading income Net gain/(loss) from financial assets at fair value through profit or loss Other operating income	22 23	517 641 231 188 1 814 251 <b>2 563 080</b>	792 957 (361 233) 850 102 <b>1 281 826</b>
Total net income		93 026 081	81 954 902
Impairment allowance on financial assets	5.4	(7 874 767)	(3 325 576)
Net insurance commission expense	24	(4 331 491)	(4 798 058)
Insurance claims and loss adjustment expenses	25	(7 672 766)	(8 551 720)
Administrative expenses	26	(47 471 352)	(43 931 527)
Profit before income tax		25 675 705	21 348 021
Income tax expense	27	(3 737 979)	(3 249 778)
Profit for the year		21 937 726	18 098 243
Total comprehensive income			
Transfer from regulatory reserves Tax		-	627 590 -
Loss on available for sale financial assets Tax		(63 526) 635	(30 196) 302
Other comprehensive income, net income tax		(62 891)	597 696
Total comprehensive income for the year		21 874 835	18 695 939
Profit attributable to: Equity holders of the parent Non - controlling interest		21 885 495 52 231	18 040 863 57 380
Profit for the year		21 937 726	18 098 243
<b>Total comprehensive income attributable to:</b> Equity holders of the parent Non- controlling interest		21 822 604 52 231	18 638 559 57 380
Total comprehensive income for the year		21 874 835	18 695 939
Earnings per share (US cents)			
Basic earnings per share	28.1	3.40	2.72
		3.40	2.72
Diluted earnings per share	28.2	3.40	2.72
		3.40	2.72

## Consolidated Statement of Financial Position As at 31 December 2016

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Parameters       4       184 244 019       93 762 063         Financial assets held to maturity       75 078 481       246 2033         Loans and advances to customers       5.1       276 554 813       282 971 683         Trade and other receivables including insurance receivables       5.2       9 120 237       8 099 529         Bonds and debentures       6       9 139 955       8 702 320         Financial assets at fair value through profit or loss       7       1 102 173       1 050 037         Available for sale financial assets       8       882 886       377 568         Inventory       9       5 171 336       6 171 2654         Prepayments and other assets       9       5 171 336       6 181 913         Inventory       11       3 710 457       2 472 140         Intradigue asset       12       1 890 026       897 946         Property, plant and equipment       13       25 090 044       24 646 858         Total assets       6       10 144 717       490 565 322         EQUITY AND LIABILITIES       15       9 470 934       9 404 428         Liabilities       15       9 470 934       9 404 428         Current income tax liability       770 525       710 525       710 525 </td <td></td> <td>Note</td> <td></td> <td></td>		Note		
Parameters       4       184 244 019       93 762 063         Financial assets held to maturity       75 078 481       246 2033         Loans and advances to customers       5.1       276 554 813       282 971 683         Trade and other receivables including insurance receivables       5.2       9 120 237       8 099 529         Bonds and debentures       6       9 139 955       8 702 320         Financial assets at fair value through profit or loss       7       1 102 173       1 050 037         Available for sale financial assets       8       882 886       377 568         Inventory       9       5 171 336       6 171 2654         Prepayments and other assets       9       5 171 336       6 181 913         Inventory       11       3 710 457       2 472 140         Intradigue asset       12       1 890 026       897 946         Property, plant and equipment       13       25 090 044       24 646 858         Total assets       6       10 144 717       490 565 322         EQUITY AND LIABILITIES       15       9 470 934       9 404 428         Liabilities       15       9 470 934       9 404 428         Current income tax liability       770 525       710 525       710 525 </td <td>ASSETS</td> <td></td> <td></td> <td></td>	ASSETS			
Loans and advances to customers       5.1       276 534 813       228 271 693         Trade and other receivables including insurance receivables       5.2       9 120 237       8 099 529         Bonds and debentures       6       9 139 955       8 702 320         Financial assets at fair value through profit or loss       7       1 102 173       1 050 037         Available for sale financial assets       8       862 886       377 568         Investment property       10       10 054 693       5 666 568         Deferred income tax assets       8       10       10 54 693       5 666 568         Deferred income tax assets       11       3 710 456       2 472 140         Intragible asset       12       1 890 026       897 946         Property, plant and equipment       13       22 5 090 044       24 646 858         Total assets       610 144 717       490 565 322       22         EQUITY AND LIABLITIES       15       9 470 934       9 404 428         Insurance liabilities       15       9 470 934       9 404 428         Insurance liabilities       15       9 470 934       9 404 428         Current income tax liability       2772 386       710 525         Deferred income tax liability       386 76		4	184 244 019	93 762 063
Trade and other receivables including insurance receivables       5.2       9 120 237       8 099 529         Bonds and debentures       6       9 139 955       8 702 320         Financial assets at fair value through profit or loss       7       1 102 173       1 050 037         Available for sale financial assets       8       862 886       377 568         Inventory       9       5 171 336       6 112 654         Prepayments and other assets       10       10 054 693       5 666 568         Deferred income tax assets       11       3 710 457       2 472 140         Intangible asset       12       1 890 026       897 946         Property, plant and equipment       12       1 890 026       897 946         Total assets       6       61 144 717       490 565 322         EQUITY AND LIABILITIES       14       455 501 429       360 719 968         Insurance itabilities       15       9 470 934       9 404 428         Trade and other payables       16       19 809 097       13 333 849         Current income tax liability       24 646 853       907 522       772 386       710 525         Total abilities       486 432 121       385 676 292       876 710 525       772 386       710 525       772 386<	Financial assets held to maturity			49 624 033
Bonds and debentures       6       9 139 955       8 702 320         Financial assets at fair value through profit or loss       7       1 102 173       1 050 037         Available for sale financial assets       8       862 886       377 568         Inventory       9       5 171 336       6 112 654         Prepayments and other assets       10       10 054 693       5 666 568         Deferred income tax assets       8 145 597       6 181 913         Invasitient property       11       3 710 457       2 472 140         Intrangible asset       12       1 800 026       897 946         Property, plant and equipment       13       25 090 044       24 646 858         Total assets       610 144 717       490 565 322         EQUITY AND LIABILITIES       15       9 470 934       9 404 428         Insurance liabilities       15       9 470 934       9 404 428         Trade and other payables       16       19 80 907       13 933 849         Current income tax liability       26 646 432 121       385 676 292         Deferred income tax liability       17.3       14 089 892       37 840 340         Stare capit al and reserves attributable to equity holders of the parent entity       37 840 340       38 439 904     <				
Financial assets at fair value through profit or loss       7       1 102 173       1 050 037         Available for sale financial assets       8       862 886       377 568         Inventory       9       5 171 336       6 112 654         Prepayments and other assets       10       10 054 693       5 666 568         Deferred income tax assets       8145 597       6 181 93         Investment property       11       3 710 457       2 472 140         Intangible asset       12       1 800 026       897 946         Property, plant and equipment       13       25 090 044       24 646 858         Total assets       610 144 717       490 565 322         EQUITY AND LIABILITIES       15       9 470 934       9 404 428         Insurance liabilities       15       19 409 097       13 338 49         Current income tax liability       16       19 809 097       13 338 49         Current income tax liability       16       19 809 097       13 338 49         Total assets       17.3       14 089 892       37 40 340       38 439 904         Current income tax liability       17.3       14 089 892       37 40 340       38 439 904         Current income tax liabilities       17.3       14 089 892				
Available for sale financial assets       8       862 886       377 568         Inventory       9       5 171 336       6 112 654         Prepayments and other assets       10       10 054 693       5 666 568         Deferred income tax assets       11       3 710 457       2 472 140         Intangible asset       12       1890 026       897 946         Property, plant and equipment       13       25 090 044       24 646 858         Total assets       610 144 717       490 565 322         EQUITY AND LIABILITIES       16       19 80 0907       360 719 968         Insurance liabilities       15       9 470 934       9 404 428         Trade and other payables       16       19 80 090 97       13 933 849         Current income tax liability       16       19 80 90 97       19 333 849         Other reserves       486 432 121       385 676 292         Equity       2486 432 121       385 676 292         Equity       27 2386       71 0 525         Total liabilities       14 089 892       37 840 340         Retained profits       14 089 892       37 840 340       38 439 904         Non controlling interest in equity       294 150       259 183       52 100 051				
Inventory       9       5 171 336       6 112 654         Prepayments and other assets       10       10 054 693       5 666 568         Deferred income tax assets       11       3 710 457       2 472 140         Intangible asset       12       1 890 026       897 946         Property, plant and equipment       13       25 090 044       24 646 858         Total assets       610 144 717       490 565 322         EQUITY AND LIABILITIES       610 144 717       490 565 322         Liabilities       15       9 470 934       9 400 428         Prade and other payables       16       19 809 097       13 933 849         Current income tax liability       16       19 809 097       13 933 849         Current income tax liability       772 386       710 525         Total liabilities       486 432 121       385 676 292         Equity       Capital and reserves attributable to equity holders of the parent entity       17.3       14 089 892       38 439 904         Share capital and share premium       17.3       14 089 892       38 439 904       38 439 904         Non controlling interest in equity       294 150       259 183       104 689 030         Total equity       104 689 030       123 712 596				
Prepayments and other assets       10       10 054 693       5 666 568         Deferred income tax assets       11       3 710 457       2 472 140         Intangible asset       12       1 890 026       897 946         Property, plant and equipment       13       25 090 044       24 646 858         Total assets       610 144 717       490 565 322         EQUITY AND LIABILITIES       5       9 470 934       9 404 428         Insurance liabilities       16       19 809 097       360 719 968         Insurance liabilities       16       19 809 097       360 719 968         Total assets       16       19 809 097       360 719 968         Current income tax liability       72 386       772 386       710 525         Total liabilities       16       19 809 097       13 933 849         Current income tax liability       24 866 432 121       385 676 292         Equity       23 772 386       714 089 892       33 439 904         Share capital and reserves attributable to equity holders of the parent entity       11, 13 37 14 089 892       38 439 904         Petanied profits       104 629 847       104 629 847       104 629 847         Non controlling interest in equity       294 150       259 183       104 889 03				
Deferred income tax assets         1         8 145 597         6 181 913           Investment property         11         3 710 457         2 472 140           Investment property         12         1 800 266         897 946           Property, plant and equipment         13         25 090 044         24 646 858           Total assets         610 144 717         490 565 322           EQUITY AND LIABILITIES         15         9 470 934         9 400 428           Insurance liabilities         16         19 809 097         13 933 849           Current income tax liability         16         19 809 097         13 933 849           Current income tax liability         16         19 809 097         13 933 849           Deferred income tax liability         486 432 121         385 676 292           Equity         Capital and reserves attributable to equity holders of the parent entity         17.3         14 089 892         14 089 892           Share capital and share premium         17.4         14 0462 9847         104 629 847           Non controlling interest in equity         294 150         259 183         104 889 030           Total lequity         123 712 596         104 889 030         104 889 030				
Investment property       11       3 710 457       2 472 140         Intangible asset       12       1 890 026       897 946         Property, plant and equipment       13       25 090 044       24 646 858         Total assets       610 144 717       490 565 322         EQUITY AND LIABILITIES       14       455 501 429       360 719 968         Insurance liabilities       15       9 470 934       9 404 428         Trade and other payables       16       19 809 097       13 933 849         Current income tax liability       987 846       385 676 292         Equity       486 432 121       385 676 292         Equity       23 7840 340       71 488 214         Share capital and reserves attributable to equity holders of the parent entity       17.3       14 089 892         Non controlling interest in equity       294 150       259 183         Total equity       294 150       259 184		10		
Intangible asset       12       1 890 026       897 946         Property, plant and equipment       13       25 090 044       24 646 858         Total assets       610 144 717       490 565 322         EQUITY AND LIABILITIES       15       9470 934       9 404 428         Insurance liabilities       15       9470 934       9 404 428         Trade and other payables       16       19 809 097       13 938 849         Current income tax liability       16       19 809 097       13 938 849         Deferred income tax liability       878 275       907 522         Total liabilities       486 432 121       385 676 292         Equity       Capital and reserves attributable to equity holders of the parent entity       37 480 340       38 439 904         Share capital and share premium       17.3       14 089 892       38 439 904         Other reserves       384 0340       38 439 904       52 100 051         Retained profits       294 150       259 183       104 889 030         Non controlling interest in equity       294 150       259 183         Total equity       294 150       259 183		11		
Property, plant and equipment       13       25 000 044       24 646 855         Total assets       610 144 717       490 565 322         EQUITY AND LIABILITIES       14       455 501 429       360 719 968         Deposits and borrowings from other banks and customers       14       455 501 429       360 719 968         Insurance liabilities       15       9 470 934       9 404 428         Trade and other payables       16       19 809 097       13 933 849         Current income tax liability       16       19 809 097       13 933 849         Deferred income tax liability       385 676 292       710 525         Total liabilities       486 432 121       385 676 292         Equity       37 840 340       38 439 904         714 148 214       14 089 892       37 840 340         714 148 214       14 089 892       14 089 892         Gapital and reserves attributable to equity holders of the parent entity       37 840 340       38 439 904         714 082 842       104 629 847       104 629 847         Non controlling interest in equity       294 150       259 183         Total equity       294 150       259 183				
Total assets       610 144 717       490 565 322         EQUITY AND LIABILITIES Liabilities       455 501 429       360 719 968         Deposits and borrowings from other banks and customers       14       455 501 429       9 470 934         Insurance liabilities       15       9 470 934       9 404 428         Trade and other payables       16       19 809 097       13 933 849         Current income tax liability       878 275       907 522         Defored income tax liability       772 386       710 525         Total liabilities       486 432 121       385 676 292         Equity       237 840 340       38 439 904         Charlen composities and bare premium       17.3       14 089 892         Other reserves       37 78 40 340       38 439 904         Retained profits       123 712 596       104 889 030         Non controlling interest in equity       294 150       259 183         Total equity       294 150       259 183				
EQUITY AND LIABILITIES Liabilities14455 501 429 9 470 934360 719 968 9 404 428Deposits and borrowings from other banks and customers14455 501 429 	Froperty, plant and equipment	15	23 090 044	24 040 030
Liabilities       14       455 501 429       360 719 968         Deposits and borrowings from other banks and customers       15       9 470 934       9 404 428         Insurance liabilities       15       9 470 934       9 404 428         Current income tax liability       16       19 809 097       13 933 849         Current income tax liability       878 275       907 522         Deferred income tax liability       486 432 121       385 676 292         Total liabilities       486 432 121       385 676 292         Equity       Capital and reserves attributable to equity holders of the parent entity       17.3       14 089 892         Share capital and share premium       17.3       14 089 892       38 439 904         Other reserves       37 840 340       38 439 904       52 100 051         Retained profits       104 629 847       104 629 847       104 629 847         Non controlling interest in equity       294 150       259 183       104 889 030	Total assets		610 144 717	490 565 322
Deposits and borrowings from other banks and customers       14       455 501 429       360 719 968         Insurance liabilities       15       9 470 934       9 404 428         Trade and other payables       16       19 809 097       13 933 849         Current income tax liability       16       19 809 097       13 933 849         Deferred income tax liability       878 275       907 522         Deferred income tax liability       486 432 121       385 676 292         Equity       486 432 121       385 676 292         Equity       2383 676 292       37 840 340         Share capital and share premium       17.3       14 089 892         Other reserves       37 840 340       38 439 904         Retained profits       123 418 446       104 629 847         Non controlling interest in equity       294 150       259 183         Total equity       123 712 596       104 889 030	EQUITY AND LIABILITIES			
Insurance liabilities       15       9 470 934       9 404 428         Trade and other payables       16       19 809 097       13 933 849         Current income tax liability       878 275       907 522         Deferred income tax liability       878 275       772 386         Total liabilities       486 432 121       385 676 292         Equity       486 432 121       385 676 292         Equity       11 4 089 892       14 089 892         Share capital and reserves attributable to equity holders of the parent entity       17.3       14 089 892         Share capital and share premium       17.3       14 089 892       38 439 904         Other reserves       37 840 340       38 439 904       52 100 051         123 418 446       104 629 847       104 829 847         Non controlling interest in equity       294 150       259 183         Total equity       123 712 596       104 889 030	Liabilities			
Insurance liabilities       15       9 470 934       9 404 428         Trade and other payables       16       19 809 097       13 933 849         Current income tax liability       878 275       907 522         Deferred income tax liability       878 275       772 386         Total liabilities       486 432 121       385 676 292         Equity       486 432 121       385 676 292         Equity       11 4 089 892       14 089 892         Share capital and reserves attributable to equity holders of the parent entity       17.3       14 089 892         Share capital and share premium       17.3       14 089 892       38 439 904         Other reserves       37 840 340       38 439 904       52 100 051         123 418 446       104 629 847       104 829 847         Non controlling interest in equity       294 150       259 183         Total equity       123 712 596       104 889 030	Deposits and borrowings from other banks and customers	14	455 501 429	360 719 968
Current income tax liability       878 275       907 522         Deferred income tax liability       772 386       710 525         Total liabilities       486 432 121       385 676 292         Equity       486 432 121       385 676 292         Capital and reserves attributable to equity holders of the parent entity       17.3       14 089 892         Share capital and share premium       17.3       14 089 892         Other reserves       37 840 340       38 439 904         Retained profits       123 418 446       104 629 847         Non controlling interest in equity       294 150       259 183         Total equity       123 712 596       104 889 030	Insurance liabilities	15	9 470 934	9 404 428
Deferred income tax liability       772 386       710 525         Total liabilities       486 432 121       385 676 292         Equity Capital and reserves attributable to equity holders of the parent entity Share capital and share premium Other reserves Retained profits       17.3       14 089 892 37 840 340 71 488 214       14 089 892 38 439 904 52 100 051         Non controlling interest in equity       294 150       259 183         Total equity       104 889 030	Trade and other payables	16	19 809 097	13 933 849
Total liabilities       486 432 121       385 676 292         Equity Capital and reserves attributable to equity holders of the parent entity Share capital and share premium Other reserves Retained profits       14 089 892 37 840 340 38 439 904 71 488 214       14 089 892 38 439 904 38 439 904         Non controlling interest in equity       294 150       259 183         Total equity       123 712 596       104 889 030	Current income tax liability		878 275	907 522
Equity Capital and reserves attributable to equity holders of the parent entity Share capital and share premium Other reserves Retained profits       17.3       14 089 892 37 840 340 71 488 214 123 418 446       14 089 892 37 840 340 71 488 214 104 629 847         Non controlling interest in equity       294 150 259 183       259 183         Total equity       123 712 596       104 889 030	Deferred income tax liability		772 386	710 525
Capital and reserves attributable to equity holders of the parent entity       17.3       14 089 892       14 089 892         Other reserves       37 840 340       38 439 904       38 439 904         Retained profits       123 418 446       104 629 847         Non controlling interest in equity       294 150       259 183         Total equity       123 712 596       104 889 030	Total liabilities		486 432 121	385 676 292
Capital and reserves attributable to equity holders of the parent entity       17.3       14 089 892       14 089 892         Other reserves       37 840 340       38 439 904       38 439 904         Retained profits       123 418 446       104 629 847         Non controlling interest in equity       294 150       259 183         Total equity       123 712 596       104 889 030				
Share capital and share premium       17.3       14 089 892       14 089 892         Other reserves       37 840 340       38 439 904         Retained profits       71 488 214       52 100 051         123 418 446       104 629 847         Non controlling interest in equity       294 150       259 183         Total equity       123 712 596       104 889 030				
Other reserves         37 840 340         38 439 904           Retained profits         71 488 214         52 100 051           123 418 446         104 629 847           Non controlling interest in equity         294 150         259 183           Total equity         123 712 596         104 889 030		17.0	14 000 000	14 000 000
Retained profits     71 488 214 123 418 446     52 100 051 104 629 847       Non controlling interest in equity     294 150     259 183       Total equity     123 712 596     104 889 030		17.5		
123 418 446     104 629 847       Non controlling interest in equity     294 150     259 183       Total equity     123 712 596     104 889 030				
Non controlling interest in equity         294 150         259 183           Total equity         123 712 596         104 889 030	netaineu pronto			
Total equity 123 712 596 104 889 030				
	Non controlling interest in equity		294 150	259 183
Total equity and liabilities         610 144 717         490 565 322	Total equity		123 712 596	104 889 030
	Total equity and liabilities		610 144 717	490 565 322

### **Consolidated Statement of Cash Flows** Year ended 31 December 2016

	Note	2016 US\$	2015 US\$
Cash flow from operating activities Profit before income tax		25 675 705	21 348 021
Adjustments for non cash items: Depreciation Amortisation charge Impairment loss on loans and advances Fair value adjustment on investment property Impairment loss on intangible assets Fair value adjustment on financial assets at fair value through profit or loss Profit on disposal of property and equipment	13 12 5.4 11 12 22 23	2 079 725 516 869 7 874 767 5 320 1 337 (231 188) (34 562)	1 747 315 493 636 3 325 576 (162 576) 
Net cash generated before changes in operating assets and liabilities		35 887 973	27 080 702
Increase in financial instrument held to maturity (Increase)/decrease in loans and advances Increase in trade and other receivables Increase in bonds and debentures Decrease/(increase) in financial assets at fair value through profit or loss (Increase)/decrease in available for sale financial assets Decrease/(Increase) in inventory (Increase)/decrease in prepayments and other assets Increase)/decrease in prepayments and other assets Increase/(decrease) in deposits from customers Increase in deposits from other banks Increase in insurance liabilities Increase/(decrease) in trade and other payables Income tax paid		$\begin{array}{c} (25\ 454\ 448)\\ (1\ 437\ 887)\\ (1\ 020\ 708)\\ (437\ 635)\\ 179\ 052\\ (145\ 859)\\ 941\ 318\\ (4\ 388\ 125)\\ (1\ 243\ 637)\\ 45\ 836\ 574\\ 36\ 864\ 692\\ 66\ 506\\ 5\ 875\ 248\\ \hline \textbf{91\ 523\ 064}\\ (5\ 669\ 049)\\ \end{array}$	(38 874 724) 17 375 275 (1 717 122) (5 933 802) (62 231) 30 196 (1 648 304) 428 718 (616 564) (7 687 854) 12 652 873 2 126 380 (1 410 066) <b>1 743 477</b> (4 987 872)
Net cash generated from/(used in) operating activities		85 854 015	(3 244 395)
Cash flows from investing activities Purchase of intangible assets Purchase of property, plant and equipment Proceeds from sale of property, plant and equipment	12 13	(1 510 286) (2 631 552) 143 203	(178 989) (3 321 442) 50 512
Net cash used in investing activities		(3 998 635)	(3 449 919)

Cash flows from financing activities		
Proceeds from borrowings	12 989 191	3 735 163
Repayment of borrowings	(908 996)	(12 848 077)
Dividend paid to the company's shareholders	(2 497 332)	(1 001 205)
Dividend paid to non-controlling interests	(17 264)	(6 390)
Purchase of treasury shares	(939 023)	(388 620)
Net cash generated from/(used in) financing activities	8 626 576	(10 509 129)
Net increase/(decrease) in cash and cash equivalents	90 481 956	(17 203 443)
Cash and cash equivalents at beginning of the year	93 762 063	110 965 506
Cash and cash equivalents at the end of year 4.2	184 244 019	93 762 063

## Consolidated Statement of Changes in Equity For the year ended 31 December 2016

	Share capital US\$	Share premium US\$	Retained profits US\$	Treasury shares US\$	Non distributable reserve US\$	Revaluation reserve US\$	Available for sale reserve US\$	Regulatory reserve US\$	Changes in ownership US\$	Total US\$	Non controlling interest US\$	Total equity US\$
Balance as at 1 January 2015 Profit for the year Other comprehensive income;	6 719 -	14 083 173 -	<b>34 432 803</b> 18 040 863	(1 173 701) -	36 222 261 -	2 170 001 -	(30 814) -	627 590 -	1 670 671 -	<b>88 008 703</b> 18 040 863	<b>208 193</b> 57 380	<b>88 216 896</b> 18 098 243
Transfer from regulatory reserve Loss on available for sale financial assets Total other comprehensive income Total comprehensive income	-	- 	627 590 - - <b>627 590</b> <b>18 668 453</b>		-	- - -	(29 894) (29 894) (29 894)	(627 590) - (627 590) (627 590)	- - - -	(29 894) (29 894) 18 010 969	- - - 57 380	(29 894) (29 894) 18 068 349
Transaction with owners: Dividend declared and paid Treasury share purchase Total transactions with owners	-	-	(1 001 205)	(388 620)	-	-	-		-	(1 001 205) (388 620)	(6 390)	(1 007 595) (388 620)
recognised directly in equity Balance as at 31 December 2015	- 6 719	- 14 083 173	(1 001 205) 52 100 051	(388 620) (1 562 321)	- 36 222 261	- 2 170 001	- (60 708)	<u> </u>	- 1 670 671	(1 389 825) 104 629 847	(6 390) 259 183	(1 396 215) 104 889 030
Balance as at 1 January 2016 Profit for the year Other comprehensive income	6 719 -	14 083 173 -	<b>52 100 051</b> 21 885 495	(1 562 321) -	36 222 261 -	2 170 001 -	(60 708)	:	1 670 671 -	<b>104 629 847</b> 21 885 495	<b>259 183</b> 52 231	<b>104 889 030</b> 21 937 726
Loss on available for sale financial assets Total other comprehensive income Total comprehensive income			- 21 885 495				(62 891) (62 891) (62 891)		-	(62 891) (62 891) 21 822 604	- - 52 231	(62 891) (62 891) 21 874 835
Transaction with owners: Dividend declared and paid Increase in ownership interest Treasury share purchase	-	- -	(2 497 332) - -	- - (939 023)	- 402 350 -	-	-		-	(2 497 332) 402 350 (939 023)	(17 264) - -	(2 514 596) 402 350 (939 023)
Total transactions with owners recognised directly in equity	-		(2 497 332)	(939 023)	402 350	-	-	<u> </u>		(3 034 005)	(17 264)	(3 051 269)
Balance as at 31 December 2016	6 719	14 083 173	71 488 214	(2 501 344)	36 624 611	2 170 001	(123 599)	<u> </u>	1 670 671	123 418 446	294 150	123 712 596



Directors: Herbert Nkala (Chairman), John Mushayavanhu (Group Chief Executive)\*, Kleto Chiketsani\*, Gertrude S Chikwava, Philip M Chiradza, Felix Gwandekwande\*, Franklin H Kennedy, Trynos Kufazvinei (Group Finance Director)\*, Canada Malunga, Chipo Mtasa, Godfrey G Nhemachena, Webster Rusere\*, Robin Vela. (\*Executive)



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### Notes to the Consolidated Financial Results For the year ended 31 December 2016

#### **GENERAL INFORMATION**

FBC Holdings Limited ("the Company") and its subsidiaries (together "the Group") provide a wide range of commercial banking, mortgage financing, micro lending, reinsurance, short-term insurance, and stockbrocking services

The Company is a limited liability company, which is listed on the Zimbabwe Stock Exchange. The Company and its subsidiaries are incorporated and domiciled in Zimbabwe.

These consolidated financial results were approved for issue by the Board of Directors on 21 March 2017.

#### SIGNIFICANT ACCOUNTING POLICIES 2

A full set of the Group's accounting policies is available in the Group's annual report, which is ready for inspection at the Company's registered office. The following paragraphs describe the main accounting policies applied by the Group. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### 2.1 **Basis of preparation**

The Group's consolidated financial results have been prepared with policies consistent with International Financial Reporting Standards ("IFRS"), and the International Financial Reporting Interpretations Committee, ("IFRS IC") interpretations and in the manner required by the Zimbabwe Companies Act, (Chapter 24:03) and the relevant Statutory Instruments ("SI") SI 62/96 and SI 33/99. The consolidated financial results have been prepared from statutory records that are maintained under the historical cost convention as modified by the revaluation of financial assets at fair value through profit or loss, investment property and property, plant and equipment.

#### 2.1.1 Going concern

The Group's forecasts and projections, taking account of reasonably possible changes in trading performance, show that the Group should be able to operate within the level of its current financing. After making enquiries, the directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future. The Group therefore continues to adopt the going concern basis in preparing its consolidated financial statements.

#### 2.2 **Basis of consolidation**

#### (a) Subsidiaries

The consolidated financial results combine the financial statements of FBC Holdings Limited ("the Company") and all its subsidiaries. Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

"The Company recognises investments in subsidiaries at cost. Subsidiaries are fully consolidated from the date on" which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The Group recognises any non-controlling interest in the acquiree on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognised amounts of acquiree's identifiable net assets. Acquisitionrelated costs are expensed as incurred.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date; any gains or losses arising from such remeasurement are recognised through profit or loss.

Any contingent consideration to be transferred by the Group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in accordance with IAS 39 either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not re-measured, and its subsequent settlement is accounted for within equity.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisitiondate fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total of consideration transferred, non-controlling interest recognised and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase. the difference is recognised directly in the statement of comprehensive income.

Inter-company transactions, balances, income and expenses on transactions between Group companies are eliminated. Unrealised profits or losses are also eliminated. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

### (b) Changes in ownership interests in subsidiaries without change of control

Transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions - that is, as transactions with the owners in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity within "changes in ownership reserve". Gains or losses on disposals to non-controlling interests are also recorded in equity within "changes in ownership reserve".

4	BALANCES WITH BANKS AND CASH	31-Dec-16 US\$	31-Dec-15 US\$
4.1	Balances with Reserve Bank of Zimbabwe ("RBZ") Current account balances	95 549 439	57 131 391
	<b>_</b>		
	Balances with banks and cash Notes and coins Other bank balances	6 914 832 81 779 748	13 326 759 23 303 913
	Other bank balances		
		88 694 580	36 630 672
	Balances with banks and cash (excluding bank overdrafts)	184 244 019	93 762 063
	Current	184 244 019	93 762 063
	Non-current	-	
	Total	184 244 019	93 762 063
4.2	Cash and cash equivalents Cash and bank balances comprise balances with less than three months maturity from date of acquisition, including cash on hand, deposits held at call with banks, other		
	short-term liquid investments with original maturities of three months or less.		
	Cash and cash equivalents include the following for the purposes of the statement of cash flows;		
	Current account balance at Reserve Bank of Zimbabwe ("RBZ") (note 4.1)	95 549 439	57 131 391
	Balances with banks and cash (note 4.1)	88 694 580	36 630 672
		184 244 019	93 762 063
5	LOANS AND RECEIVABLES		
5.1	Loans and advances to customers		
	Loans and advance maturities		
	Maturing within 1 year Maturing after 1 year	110 171 383 185 463 630	166 959 721 136 396 594
	maaning aro, i you		
	Gross carrying amount Impairment allowance	295 635 013 (19 100 200)	<b>303 356 315</b> (20 384 622)
		. ,	
		276 534 813	282 971 693
5.2	Trade and other receivables including insurance receivables Insurance receivables;		
	- Due by insurance clients and insurance brokers	6 292 404	6 012 301
	- Due by reinsurers	436 287	566 701
	- Due by retrocessionaires	2 539 016	2 034 269
	Gross carrying amount	9 267 707	8 613 271
	Impairment allowance	(147 470)	(513 742)
		9 120 237	8 099 529
	Current	9 120 237	8 099 529
	Non-current	-	
	Tatal	0 100 007	8 000 F00

#### 5.3 Irrevocable commitments

Total

6

8

9

There are no irrevocable commitments to extend credit, which can expose the Group to penalties or disproportionate expense.

E A		Loans and advances	other receivables	Total
5.4	Allowance for impairment Balance as at 1 January 2015	22 697 655	396 742	23 094 397
	Impairment allowance through statement of comprehensive income	3 208 576	117 000	3 325 576
	Amounts written off during the year as uncollectible	(7 657 711)	-	(7 657 711)
	Interest in suspense	2 136 102	-	2 136 102
	Balance as at 31 December 2015	20 384 622	513 742	20 898 364
	Delence constitutemente 0010	00.004.000	513 742	00 000 004
	Balance as at 1 January 2016	20 384 622	513742	20 898 364
	Impairment allowance through statement of comprehensive income	7 874 767	-	7 874 767
	Impairment reversal	(1 043 687)	-	(1 043 687)
	Amounts written off during the year as uncollectible	(6 291 469)	(366 272)	(6 657 741)
	Interest in suspense/(recoveries)	(1 824 033)	-	(1 824 033)

9 120 237

Trade and

8 099 529

#### (c) Disposal of subsidiaries

When the Group ceases to have control any retained interest in the entity is re-measured to its fair value at the date when control is lost, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

#### 2.3 Segment reporting

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An operating segment is a distinguishable component of the Group that is engaged in business activities from which it earns revenues and incur expenses (including revenues and expenses relating to transactions with other components of the entity); whose operating results are reviewed regularly by the entity's chief operating decision maker ("CODM") to make decisions about resources to be allocated to the segment and to assess its performance; and for which discrete financial information is available.

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decisionmaker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Group Executive Committee that makes strategic decisions.

The Group's operating segments have been aggregated based on the nature of the products and services on offer and the nature of the regulatory environment. The CODM is responsible for allocating resources and assessing performance of the operating segments.

In accordance with IFRS 8. Operating Segments, the Group has the following business segments; commercial banking. micro lending, mortgage financing, reinsurance, short-term insurance and stockbroking.

#### CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The Group's financial statements and its financial results are influenced by accounting policies, assumptions, estimates and management judgements, which necessarily have to be made in the course of the preparation of the financial statements.

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. All estimates and assumptions required in conformity with IFRS are best estimates undertaken in accordance with the applicable standard. Estimates and judgements are evaluated on a continuous basis, and are based on past experience and other factors, including expectations with regard to future events. Accounting policies and management's judgements for certain items are especially critical for the Group's results and financial situation due to their materiality.

The areas involving critical accounting estimates and judgements include impairment allowances, income taxes, claims and inventory valuation.

Balance as at 31 December 2016	19 100 200	147 470	19 247 670
		31-Dec-16 US\$	31-Dec-15 US\$
BONDS AND DEBENTURES Maturing after 1 year but within 7 years		9 139 955	8 702 320
Bonds and debentures have fixed interest rates of 10% and 5%. They all mature between 30 June 2018 and 30 September 2020.			
FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS Listed securities at market value		1 102 173	1 050 037
Current Non-current		1 102 173	1 050 037
Total		1 102 173	1 050 037
Financial assets at fair value through profit or loss are presented within activities' as part of changes in working capital in the statement of cas			
Changes in fair values of financial assets at fair value through profit or loss in 'other operating income' in the statement of comprehensive income. T of all equity securities is based on their bid prices on an active market, t Stock Exchange at year end.	The fair value		
AVAILABLE FOR SALE FINANCIAL ASSETS Listed securities at market value		862 886	377 568
Current Non-current		862 886	377 568
Total		862 886	377 568
INVENTORY Raw materials Work in progress Finished goods		67 719 1 835 080 3 268 537	274 442 4 039 788 1 798 424
		5 171 336	6 112 654
Current Non-current		5 171 336 -	6 112 654 -
Total		5 171 336	6 112 654





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17.3

31-Dec-16

US\$

31-Dec-15

US\$

iotel V

L

PREPAYMENTS AND OTHER ASSETS 1 404 660 1 774 253 Prepayments Deferred acquisition costs 741 296 902 108 Commission receivable 1 711 043 1 711 043 Refundable deposits for Mastercard and Visa transactions 2 574 983 706 781 Stationery stock and other consumables 20 869 45 359 Time - share asset 45 000 56 250 Other 3 556 842 470 774 10 054 693 5 666 568 8 298 650 3 899 277 Current Non-current 1 756 043 1 767 291 10 054 693 5 666 568 Total **INVESTMENT PROPERTY** Balance as at 1 January 2 472 140 1 693 000 1 096 564 Additions 1 615 028 (5 320) (371 391) Fair value adjustment 162 576 Disposals (480 000) Balance as at 31 December 3 710 457 2 472 140 3 710 457 2 472 140 Non-current 3 710 457 2 472 140 Total Software **INTANGIBLE ASSETS** 12 US\$ Year ended 31 December 2016 897 946 Opening net book amount Additions 1 510 286 Impairment loss (1 337) Amortisation charge (516 869) Closing net book amount 1 890 026 As at 31 December 2016 Cost 5 922 848 Accumulated amortisation (4 031 485) Accumulated impairment (1 337) Net book amount 1 890 026 Year ended 31 December 2015 1 212 593 Opening net book amount Additions 178 989 Impairment loss (493 636) Amortisation charge Closing net book amount 897 946 As at 31 December 2015 4 412 562 Cost Accumulated amortisation (3 514 616) Accumulated impairment 897 946 Net book amount

#### PROPERTY, PLANT AND EQUIPMENT 13

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10	Thorenti, realtrand Edd				E		
	Year ended 31	Land and buildings US\$	Plant and machinery US\$	Computer equipment US\$	Furniture and office equipment US\$	Motor vehicles US\$	Total US\$
	December 2015						
		17 070 610	10 570	400 194	4 220 079	005 200	00 115 045
	Opening net book amount Additions	17 378 612 3 570	12 572	499 184 1 737 207	4 320 078 1 244 062	905 399 336 603	23 115 845 3 321 442
	Adjustment to cost	48 851	- (12 572)	12 572	1 244 002	330 003	48 851
	Adjustment to accumulated	40 00 1	(12 372)	12 572	-	-	40 00 1
	depreciation	_		(62 824)		(11 132)	(73 956)
	Disposals	-	-	(02 824) (1 387)	- (714)	, ,	(18 009)
	Depreciation	(407 149)	_	(444 797)	(666 161)	, ,	(1747 315)
	Depreciation	(407 143)		(+++ / 3/)	(000 101)	(223 200)	(1747-013)
	Closing net book amount	17 023 884	-	1 739 955	4 897 265	985 754	24 646 858
	As at 31 December 2015						
	Cost or valuation	17 431 033	184 423	4 338 521	7 845 495	2 700 449	32 499 921
	Accumulated depreciation	(407 149)	(184 423)	(2 598 566)	(2 940 348)		(7 593 630)
	Accumulated impairment	-	(101 120)	(2 000 000)	(7 882)	. ,	(259 433)
	·				. ,		
	Net book amount	17 023 884	-	1 739 955	4 897 265	985 754	24 646 858
	Year ended						
	31 December 2016						
	Opening net book amount	17 023 884	-	1 739 955	4 897 265	985 754	24 646 858
	Additions	64 935	-	189 562	1 808 361	568 694	2 631 552
	Disposals	-	-	(2 105)	-	(106 536)	(108 641)
	Depreciation	(411 063)	-	(550 555)	(795 810)	(322 297)	(2079725)
	Closing net book amount	16 677 756	-	1 376 857	5 909 816	1 125 615	25 090 044
	As at 31 December 2016						
	Cost or valuation	17 495 968	184 423	4 523 020	9 650 115	2 912 162	34 765 688
	Accumulated depreciation	(818 212)	(184 423)	(3 146 163)	(3 732 417)		(9 416 211)
	Accumulated impairment	-	-	-	(7 882)	. ,	(259 433)
	Net be also successful	40.077.750		4 070 057	E 000 040	4 405 045	05 000 044
	Net book amount	16 677 756	-	1 376 857	5 909 816	1 125 615	25 090 044
14	DEPOSITS AND BORROWING	GS FROM OTH	ER BANKS AN	D CUSTOMER	s a	81-Dec-16	31-Dec-15
14.1	Deposits from customers					US\$	US\$
	Demand deposits					3 120 420	75 313 161
	Promissory notes					9 644 300	37 765 456
	Other time deposits				10	2 501 952	96 351 481
					25	5 266 672	209 430 098
	Current				25	0 293 348	204 365 822
	Non-current				20	4 973 324	5 064 276
	Total				25	5 266 672	209 430 098
14.2	Deposits from other banks						
	Money market deposits				11	4 850 822	77 986 130
	Current				11	4 850 822	77 986 130

			31-Dec-16 US\$	31-Dec-15 US\$
Borrowings			03\$	03\$
Bank borrowings			_	3 735 164
Foreign lines of credit			85 194 115	65 902 989
Other borrowings			189 820	3 665 587
Caller Bollowinge		-	100 020	0 000 001
			85 383 935	73 303 740
Current			72 850 007	10 318 845
Non-current			12 533 928	62 984 895
Total			85 383 935	73 303 740
Total deposits and borrowings			455 501 429	360 719 968
	2016	%	2015	%
Deposits concentration	US\$	00/	US\$	00/
Agriculture	13 041 693	3%	8 994 139	2%
Construction	6 598 389	1%	3 419 684	1%
Wholesale and retail trade	71 826 042	16%	71 377 383	20%
Public sector	27 464 401	6%	24 801 577	7%
Manufacturing	27 687 781	6%	23 555 554	7%
Telecommunication	10 380 673	2%	8 159 431	2%
Transport	6 521 667	1%	3 547 590	1%
Individuals	42 973 492	9%	40 373 383	11%
Financial services	176 011 564	39%	142 089 010	39%
Mining	26 083 386	6%	21 402 035	6%
Other	46 912 341	11%	13 000 182	4%
	455 501 429	100%	360 719 968	100%
			31-Dec-16	31-Dec-15
			US\$	US\$
INSURANCE LIABILITIES				5 700 070
Gross outstanding claims			6 321 008	5 799 070
Liability for unearned premium			3 149 926 9 470 934	3 605 358 9 404 428
Current			9 470 934	9 404 428
TRADE AND OTHER PAYABLES				
Trade and other payables			8 580 473	6 995 899
Deferred income			4 487 315	4 413 902
Other liabilities			6 741 309	2 524 048
			19 809 097	13 933 849
Current			19 809 097	13 933 849
Non-current			-	-
Total			19 809 097	13 933 849
SHARE CAPITAL AND SHARE PREMIUM				
			800 000 000	800 000 000
Authorised Number of ordinary shares, with a nominal value	e of US\$0.00001			
Number of ordinary shares, with a nominal value	e of US\$0,00001			
			671 949 927	671 949 927
Number of ordinary shares, with a nominal value Issued and fully paid Number of ordinary shares, with a nominal value	e of US\$0,00001			671 949 927
Number of ordinary shares, with a nominal value Issued and fully paid	e of US\$0,00001 Number of	Share	Share	
Number of ordinary shares, with a nominal value Issued and fully paid Number of ordinary shares, with a nominal value	e of US\$0,00001	Capital	Share Premium	Total
Number of ordinary shares, with a nominal value Issued and fully paid Number of ordinary shares, with a nominal value Share capital movement	e of US\$0,00001 Number of Shares	Capital US\$	Share Premium US\$	Total US\$
Number of ordinary shares, with a nominal value Issued and fully paid Number of ordinary shares, with a nominal value	e of US\$0,00001 Number of	Capital	Share Premium	Total
Number of ordinary shares, with a nominal value Issued and fully paid Number of ordinary shares, with a nominal value Share capital movement As at 1 January 2015	e of US\$0,00001 Number of Shares	Capital US\$	Share Premium US\$	Total US\$

INTEREST INCOME 18

31-Dec-15

US\$

18	INTEREST INCOME		
	Cash and cash equivalents	2 970 277	3 217 220
	Loans and advances to other banks	2 911 802	2 530 340
	Loans and advances to customers	48 994 578	50 994 933
	Banker's acceptances and tradable bills	11 464 532	4 681 300
	Other interest income	659 182	53 172
		67 000 371	61 476 965
18.1	INTEREST EXPENSE		
10.1	Deposit from other banks	6 428 835	7 305 957
	Demand deposits	779 248	472 907
	Afreximbank and PTA Bank	9 515 740	9 233 670
	Time deposits	5 478 550	7 835 953
		22 202 373	24 848 487
19	FEE AND COMMISSION INCOME		
	Retail service fees	23 388 750	16 019 619
	Credit related fees	2 266 666	4 789 325
	Investment banking fees	289 657	26 964
	Brokerage commission	147 326	140 549
	Financial guarantee contract commission	52	817
		26 092 451	20 977 274
19.1	FEE AND COMMISSION EXPENSE		
	Brokerage	174 718	81 617
20	REVENUE		
	Property sales	7 001 895	6 709 923
		7 001 895	6 709 923
20.1	COST OF SALES		
	Raw materials	6 039 694	5 758 871
		6 039 694	5 758 871
21	INSURANCE PREMIUM REVENUE		
	Gross premium written	32 240 428	34 806 647
	Change in unearned premium reserve ("UPR")	455 432	618 495
		32 695 860	35 425 142
22	NET GAIN/(LOSS) FROM FINANCIAL INSTRUMENTS CARRIED AT FAIR VALUE		
	Financial assets at fair value through profit or loss (note 7), fair value gains	231 188	(361 233)
23	OTHER OPERATING INCOME		
	Rental income	293 653	404 843
	Profit on disposal of property, plant and equipment	34 562	32 503
	Sundry income	1 486 036	412 756
	Rental income is earned from owner occupied properties. Included	4.044.054	050 400
	in rental income is US\$ 151 536 (2015- US\$ 186 183) earned	1 814 251	850 102
	from investment property.		



Directors: Herbert Nkala (Chairman), John Mushayavanhu (Group Chief Executive)\*, Kleto Chiketsani\*, Gertrude S Chikwava, Philip M Chiradza, Felix Gwandekwande\*, Franklin H Kennedy, Trynos Kufazvinei (Group Finance Director)\*, Canada Malunga, Chipo Mtasa, Godfrey G Nhemachena, Webster Rusere\*, Robin Vela. (\*Executive)



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				31-Dec-16 US\$	31-Dec-15 US\$
24	24 NET INSURANCE COMMISSION EXPENSE Commissions paid Commission received Change in technical provisions				6 247 579 (1 500 177) 50 656 <b>4 798 058</b>
25	INSURANCE CLAIMS AND LOSS ADJUSTMENT E Year ended 31 December 2016	XPENSES	Gross US\$	Reinsurance US\$	Net US\$
	Claims and loss adjustment expenses Change in technical provisions		7 522 464 150 302	-	7 522 464 150 302
	Total claims	-	7 672 766		
	Year ended 31 December 2015 Claims and loss adjustment expenses Change in technical provisions		7 964 157 587 563	:	7 964 157 587 563
	Total claims		8 551 720	-	8 551 720
				31-Dec-16 US\$	31-Dec-15 US\$
26	ADMINISTRATIVE EXPENSES Administrative expenses Staff costs Directors' fees Audit fees:			15 653 750 26 978 616 746 143	16 393 701 23 227 957 703 782
	- Current year fees - Prior year fees - Other services	340 008 178 300	173 256 187 491		
	Depreciation Impairment of intangible assets Amortisation	2 079 725 1 337 516 869	1 747 315 - 493 636		
	Operating lease payment	976 604	1 004 389		
				47 471 352	43 931 527
27	INCOME TAX EXPENSE: Charge for the year: Current income tax on income for the reporting year Adjustments in respect of prior years Deferred income tax			5 267 514 371 654 (1 901 189)	4 594 914 327 364 (1 672 500)
	-			3 737 979	3 249 778
	Income tax expense			3131919	3 249 118
28 28.1	EARNINGS PER SHARE Basic earnings per share				
20.1	Profit attributable to equity holders of the parent			21 885 495	18 040 863
	Total			21 885 495	18 040 863
			-		
		Shares issued	Treasury shares	Shares outstanding	Weighted
	Year ended 31 December 2016 Weighted average number of ordinary shares Issued ordinary shares as at 1 January 2016 Treasury shares purchased Weighted average number of ordinary	671 949 927 -	11 304 203 20 523 079	660 645 724 (20 523 079)	660 645 724 (16 782 946)
	shares as at 31 December	671 949 927	31 827 282	640 122 645	643 862 778
	Basic earnings per share (US cents)				<u>3.40</u> <b>3.40</b>
	Year ended 31 December 2015 Weighted average number of ordinary shares				
	Issued ordinary shares as at 1 January 2015 Treasury shares purchased	671 949 927 -	6 516 226 4 787 977	665 433 701 (4 787 977)	665 433 701 (1 994 990)
	Weighted average number of ordinary shares as at 31 December	671 949 927	11 304 203	660 645 724	663 438 711

### 29 SEGMENT REPORTING

Segment information is presented in respect of business segments.

Segment revenue, expenses, results and assets are items that are directly attributable to the business segment or which can be allocated on a reasonable basis to a business segment.

The Group comprises six business segments i.e. commercial banking, micro lending, mortgage financing, short term reinsurance, short term insurance and stockbroking.

Performance is measured based on segment profit before income tax, as included in the internal management reports that are reviewed by the Group Executive Committee.

	Commercial		Mortgage	Short term	She	ort term				
31 December 2016		Microlending US\$	financing US\$	reinsurance US\$		surance US\$		ing IS\$	Consolidated US\$	
Total segment net income Interest income Interest expense	44 419 716 (19 211 684)	8 667 331 (1 249 119)	14 225 764 (4 887 783)	852 931 -		322 100 -	647 8	340 -	69 135 682 (25 348 586)	
Net interest income / loss	25 208 032	7 418 212	9 337 981	852 931		322 100	647 8	340	43 787 096	
Sales Cost of sales	-	-	7 001 895 (6 039 694)	-		-			7 001 895 (6 039 694)	
Gross profit Net earned insurance premium	-	-	962 201 -	- 11 537 208	8	- 345 751		-	962 201 19 882 959	
Net fee and commission incom- Net trading income		476 716	5 123 977	-		-	131 9		26 462 857	
and other income Total net income for	1 789 812	112 194	166 284	291 117		240 415	28	334	2 602 656	
reported segments Intersegment revenue	47 728 082 (276 368)	8 007 122 (54 693)	15 590 443 (1 097 187)	12 681 256 (797 589)		908 266 366 803)	782 6 (42 0		93 697 769 (3 634 683)	
Intersegment interest expense and commission	1 214 902	1 217 463	878 620	33 656		403 367	4 -	107	3 752 115	
Net income from external customers	48 666 616	9 169 892	15 371 876	11 917 323	7	944 830	744 (	664	93 815 201	
Segment profit before income tax	12 152 426	4 197 275	8 516 850	2 266 736	1	454 104	481 \$	561	29 068 952	
Impairment allowances on financial assets	6 453 789	771 344	649 634	-		-		-	7 874 767	
Depreciation Amortisation	1 646 612 330 329	43 056 5 086	221 084 75 106	28 851 22 570		135 525 83 778	4 5	597 -	2 079 725 516 869	
Segment assets	470 233 877	17 544 690	147 682 029	21 589 978	12	129 381	2 165 2	292	671 345 247	
Total assets includes: Additions to non-current assets Investment in associates	s 2 173 931 -	76 169 -	135 663 -	48 154 491 139		186 461 -	11 1	174 -	2 631 552 -	
Segment liabilities	405 167 868	10 488 890	106 411 020	8 637 766	5	596 690	1 542 3	354	537 844 588	
31 December 2015										
Total segment net income Interest income Interest expense	40 688 990 (23 325 950)	7 459 327 (1 722 591)	11 861 778 (4 978 685)	904 208		404 754	136 5	543 -	61 455 600 (30 027 226)	
Net interest income	17 363 040	5 736 736	6 883 093	904 208		404 754	136 5	543	31 428 374	
Sales Cost of sales	-	-	- 6 709 923 (5 758 871)	-		-		-	- 6 709 923 (5 758 871)	
Gross profit	-	-	951 052	-		-		-	951 052	
Net earned insurance premium Net fee and commission incom Net trading income		- 482 183	- 4 868 831	13 752 838 -	9	568 880 -	) - 122 764		23 321 718 25 387 160	
and other income	1 272 343	52 197	175 108	(298 995)		30 865	(6 886)		1 224 632	
Total net income for reported segments Intersegment revenue Intersegment interest	38 548 765 (1 516 767)	6 271 116 -	12 878 084 (2 168 152)	14 358 051 (1 199 948)				252 421 82 3 (82 952) (6 5		
expense and commission	3 002 797	1 636 767	1 738 372	38 913	1	255 383	32	272	7 675 504	
Net income from external customers	40 034 795	7 907 883	12 448 304	13 197 016	9	725 787	172 7	172 741		
Segment profit before income tax	9 289 390	3 027 775	6 307 115	2 521 059	1	663 178	(151 2	207)	22 657 310	
Impairment allowances on financial assets Depreciation Amortisation	2 054 623 1 372 473 310 648	517 393 27 037 -	636 560 167 101 72 295	- 22 518 27 023		117 000 142 887 83 670	15 2	- 299 -	3 325 576 1 747 315 493 636	
Segment assets	387 388 351	18 876 686	124 754 260	19 477 235	12	963 393	1 550 2	225	565 010 150	
Total assets includes: Additions to non-current assets Investment in associates	s 2 925 619 -	118 817 -	156 713 -	81 665 491 139		38 450 -	1	178 -	3 321 442 -	
Segment liabilities	344 320 639	13 384 908	89 724 276	7 646 373	7	190 834	1 285 3	359	463 552 389	
Type of revenue generating activity	Commercial and retail banking	Microlending	Mortgage financing	Underwriting general classes of short term re-insurance	gen	Inderwriting eral classes f short term insurance	Equity ma De	arket aling		
Operating segments reco	onciliations						2016 US\$		2015 US\$	
Net income Total net income for report Total net income for non re	able segmen						315 201 396 269		83 486 526 2 956 020	
Elimination of intersegmen Add fair value loss/(gain) o Intersegment eliminations			e holding con	npany			158 540) - 026 849)		(95 802) 57 195 (4 449 037)	
Group total net income							)26 081		81 954 902	
Group profit before tax Total profit before income t	tax for report	able segments	5				068 952		22 657 310	
Intersegment eliminations Profit before income tax							393 247) 675 705		(1 309 289) <b>21 348 021</b>	
Group assets										
	ted to the holding company					1 8	345 247 45 000 315 925		565 010 150 56 250 1 527 861	
Intersegment eliminations									(76 028 939)	
Group total assets Group liabilities	la comente								490 565 322	
Total liabilities for reportable Elimination of intersegmen	0								463 552 389 (77 876 097)	
Group total liabilities			486 4	132 121		385 676 292				

Basic earnings per share (US cents)	

### 28.2 Diluted earnings per share

Diluted earnings per share is calculated after adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company does not have dilutive ordinary shares.

	31-Dec-16 US\$	31-Dec-15 US\$
Earnings Broft attributable to equity helders of the parent	21 885 495	18 040 863
Profit attributable to equity holders of the parent	21 005 495	18 040 803
Total	21 885 495	18 040 863
Weighted average number of ordinary shares at 31 December	643 862 778	663 438 711
Diluted earnings per share (US cents)	3.40	2.72
28.3 Headline earnings per share Profit attributable to equity holders	21 885 495	18 040 863
Adjusted for excluded remeasurements Profit on the disposal of property, plant and equipment (note 23)	(34 562)	(32 503)
Impairment of intangible asset	1 337	-
Headline earnings	21 852 270	18 008 360
Weighted average number of ordinary shares at 31 December	643 862 778	663 438 711
Headline earnings per share (US cents)	3.39	2.71

In the normal course of business, group companies trade with one another and the material intergroup transactions include:

Underwriting of insurance risk by the insurance subsidiary;
 Reinsurance of the insurance subsidiary's insurance risk by the reinsurance subsidiary;

3) Borrowings from the banking subsidiary by group companies and placement of funds and operating of current accounts; and

4) Placement of funds with the Building Society by group companies.

These transactions result in income and expenses and assets and liabilities that are eliminated on consolidation.



2.72 **2.72** 

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#### FINANCIAL RISK MANAGEMENT

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The Group has a defined risk appetite that is set by the Board and it outlines the amount of risk that business is prepared to take in pursuit of its objectives and it plays a pivotal role in the development of risk management plans and policies. The Group regularly reviews its policies and systems to reflect changes in markets, products, regulations and best market practice.

The policies specifically cover foreign exchange risk, liquidity risk, interest rate risk, credit risk and the general use of financial instruments. Group Risk and Compliance, Group Internal audit review from time to time the intergrity of the risk control systems in place and ensure that risk policies and strategies are effectively implemented within the Group.

The Group's risk management strategies and plans are aimed at achieving an appropriate balance between risk and return and minimise potential adverse effects on the Group's financial performance.

The Group's activities and operations results in exposure to the following risks: (a) Credit risk (b) Market risk (b.i) Interest rate risk, (b.ii) Currency risk, and (b.iii) Price risk

(c) Liquidity risk(d) Settlement risk(e) Operational risk

(f) Capital risk

Other risks: g) Reputational risk h) Legal and Compliance risk i) Strategic risk

The Group controls these risks by diversifying its exposures and activities among products, clients, and by limiting its positions in various instruments and investments.

#### 31.1 Credit risk

Credit risk is the risk of loss due to the inability or unwillingness of a counterparty to meet their obligations as and when they fall due. Credit risk arises from lending, trading, insurance products and investment activities and products. Credit risk and exposure to loss are inherent parts of the Group's business.

The Group manages, limits and controls concentrations of credit risk in respect of individual counterparties and groups. The Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one counterparty or group or counterparties and to geographical and industry segments. Such risks are monitored on a revolving basis and are subject to an annual or more frequent review, when considered necessary. Limits on the level of credit risk by product and industry sector are approved by the Board of Directors of the subsidiary companies.

The Board Credit Committees of the Bank, Microplan and the Building Society periodically review and approve the Group's policies and procedures to define, measure and monitor the credit and settlement risks arising from the Group's lending and investment activities. Limits are established to control these risks. Any facility exceeding established limits of the subsidiary's Management Credit Committee must then be approved by the subsidiary Board Credit Committee.

The Group Credit Management Division evaluates the credit exposures and assures ongoing credit quality by reviewing individual credit and concentration and monitoring of corrective action.

The Group Credit Division periodically prepares detailed reports on the quality of the customers for review by the Board Loans Review Committees of the subsidiary companies and assess the adequacy of the impairment allowance. Any loan or portion thereof which is classified as a 'loss' is written off. To maintain an adequate allowance for credit losses, the Group generally provides for a loan or a portion thereof, when a loss is probable.

#### Credit policies, procedures and limits

The Group has sound and well-defined policies, procedures and limits which are reviewed at least once every year and approved by the Board of Directors of the subsidiary companies and strictly implemented by management. Credit risk limits include delegated approval and write-off limits to Credit Managers, Management, Board Credit Committees and the Board. In addition there are counterparty limits, individual account limits, group limits and concentration limits.

#### Credit risk mitigation and hedging

As part of the Group's credit risk mitigation and hedging strategy, various types of collateral is taken by the banking subsidiaries. These include mortgage bonds over residential, commercial and industrial properties, cession of book debts and the underlying moveable assets financed. In addition, a guarantee is often required particularly in support of a credit facility granted to counterparty. Generally, guarantor counterparties include parent companies and shareholders. Creditworthiness for the guarantor is established in line with the credit policy.

#### Credit risk stress testing

The Group recognises the possible events or future changes that could have a negative impact on the credit portfolios which could affect the Group's ability to generate more business. To mitigate this risk, the Group has put in place stress testing framework that guides the Group's banking subsidiaries in conducting credit stress tests.

#### Impairments

An allowance for loan impairment is established if there is objective evidence that the Group will not be able to collect all amounts due according to the original contractual terms of loans. The amount of the allowance is the difference between the carrying amount and the recoverable amount, being the present value of expected cash flows, including amounts

#### The basis for writing off assets

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When an advance which has been identified as impaired and subjected to a specific allowance for impairment, continues to deteriorate, a point will come when it may be concluded that there is no realistic prospect of recovery. Board approval will be sought by Group Credit Management Division for the exposure to be immediately written off from the Group's books while long term recovery strategies are then pursued.

#### Credit risk and Basel II

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The Group applied Credit Risk Basel II standards in line with the regulatory authorities' approach. Internal processes have been revamped to comply with the requirements. Policies and procedure manuals have been realigned to comply with the minimum requirements of Basel II.

	Free second to second the data	31-Dec-16	31-Dec-15
.1.1	Exposure to credit risk	US\$	US\$
	Loans and advances		
	Past due and impaired		
	Grade 8: Impaired	2 963 709	9 564 595
	Grade 9: Impaired	3 660 486	2 010 262
	Grade 10: Impaired	8 563 809	12 764 706
	Gross amount, past due and impaired	15 188 004	24 339 563
	Allowance for impairment	(9 611 586)	
	Allowance for impairment	(3 011 300)	(14 470 110)
	Carrying amount, past due and impaired	5 576 418	9 863 453
	Past due but not impaired		
	Grade 4 - 7:	83 193 322	84 016 094
	Neither past due nor impaired		
	Grade 1 - 3:	197 253 687	195 000 658
	Gross amount, not impaired	280 447 009	279 016 752
	Allowance for impairment	(9 488 614)	(5 908 512)
	Carrying amount, not impaired	270 958 395	273 108 240
	Total carrying amount	276 534 813	282 971 693

#### Loans and advances neither past due nor impaired

Loans and advances neither past due nor impaired and which are not part of renegotiated loans are considered to be within the grade 1 to 3 category. Past due loans and advances are those whose repayments (capital and interests) are outstanding for more than 30 days.

#### Loans and advances past due but not impaired

Late processing and other administrative delays on the side of the borrower can lead to a financial asset being past due but not impaired. Loans and advances less than 90 days past due are not considered impaired, unless other information is available to indicate the contrary.

#### 31.1.2 Sectorial analysis of utilizations of loans and advances to customers

	2016 US\$	<b>2016</b> %	2015 US\$	<b>2015</b> %
Mining	15 242 921	5%	13 511 235	4%
Manufacturing	54 380 168	18%	53 833 631	18%
Mortgage	48 267 804	16%	40 603 547	13%
Wholesale	13 034 556	4%	15 680 752	5%
Distribution	26 452 316	9%	29 904 593	10%
Individuals	82 283 624	29%	88 306 979	29%
Agriculture	23 929 185	8%	17 750 980	6%
Communication	8 689 704	3%	6 720 323	2%
Construction	4 344 851	1%	2 240 106	1%
Local authorities	10 862 130	4%	20 160 967	7%
Other services	8 147 754	3%	14 643 202	5%
	295 635 013	100%	303 356 315	100%

#### Reconciliation of allowance for impairment for loans and advances

	Allowances for	31	December 201	16	31	December 2015	5
	impairment	Specific allowance US\$	Collective allowance US\$	Total US\$	Specific allowance US\$	Collective allowance US\$	Total US\$
	Balance at 1 January Increase in	14 476 111 -	5 908 511 -	20 384 622	18 169 753	4 527 902	22 697 655
	impairment allowance Impairment reversal	5 900 908 (948 353)	1 973 859 (95 334)	7 874 767 (1 043 687)	1 827 967	1 380 609	3 208 576
	Write off Interest in suspense	(6 291 469) (1 824 033)	-	(6 291 469) (1 824 033)	(7 657 711) 2 136 102	-	(7 657 711 2 136 102
		11 313 164	7 787 036	19 100 200	14 476 111	5 908 511	20 384 622
						31-Dec-16 US\$	31-Dec-15
12	Trade and other receiva	blee including in	surance receiv	ables		035	053
	Trade and other receiva Past due and impaired Allowance for impairmen	Ŭ	surance receiv	ables		147 470 (147 470)	513 742
	Past due and impaired	Ŭ	surance receiv	ables		147 470	513 742 (513 742
	Past due and impaired Allowance for impairmen	t	surance receiv	ables		147 470	513 742
	Past due and impaired Allowance for impairmen Carrying amount Past due but not impaired	t d aired <b>aired</b>	surance receiv	ables	-	147 470 (147 470) -	513 742 (513 742
	Past due and impaired Allowance for impairmen Carrying amount Past due but not impaire Neither past due nor imp Gross amount, not impa	t d aired <b>aired</b> t	surance receiv	ables	-	147 470 (147 470) - 9 120 237	513 74: (513 74: 8 099 52:

recoverable from guarantees and collateral, discounted at the original effective interest rate of loans.

### Credit terms

#### Default

This is failure by a borrower to comply with the terms and conditions of a loan facility as set out in the facility offer letter or loan contract. Default occurs when a debtor is either unwilling or unable to repay a loan.

### Past due loans

These are loans in which the debtor is in default by exceeding the loan tenure or expiry date as expressly set out in the loan contract i.e. the debtor fails to repay the loan by a specific given date.

### Impaired loans

The Group's policy regarding impaired/doubtful loans is that all loans where the degree of default becomes extensive such that the Group no longer has reasonable assurance of collection of the full outstanding amount of principal and interest; all such loans are classified in the categories 8, 9 and 10 under the Basel II ten tier grading system.

#### Provisioning policy and write offs Determination of general and specific provisions

The Group complies with the following Reserve Bank of Zimbabwe provisioning requirements:

Rating	Descriptive classification	Risk level	Level of allowance	Old five grade/ tier system	2012 Grading and level of allowance	Type of allowance	
1	Prime grade	Insignificant	1%	Pass	A (1%)	General	
2	Strong	Modest	1%				
3	Satisfactory	Average	2%				
4	Moderate	Acceptable	3%	Special	B (3%)		
5	Fair	Acceptable with care	4%	Mention			
6	Speculative	Management attention	5%				
7	Highly Speculative	Special mention	10%				
8	Substandard	Vulnerable	20%	Substandard	C (20%)	Specific	
9	Doubtful	High default	50%	Doubtful	D (50%)		
10	Loss	Bankrupt	100%	Loss	E (100%)		

#### General allowance for impairment

#### Prime to highly speculative grades "1 to 7"

General allowance for impairment for facilities in this category are maintained at the percentage (detailed in table above) of total customer account outstanding balances and off balance sheet (i.e. contingent) risks.

#### Specific allowance for impairment

#### Sub-standard to loss grades "8 to 10" - Timely repayment and/or settlement may be at risk

Specific allowance for impairment for facilities in this category are currently maintained at the percentages (detailed above) of total customer outstanding balances and off balance sheet (i.e. contingent) risks less the value of tangible security held.

#### 31.2 Liquidity risk

Liquidity risk is the risk of not being able to generate sufficient cash to meet financial commitments, to extend credit, meet deposit maturities, settle claims and other unexpected demands for cash. Liquidity risk arises when assets and liabilities have differing maturities.

#### Management of liquidity risk

The Group does not manage liquidity risk in isolation as it is often triggered by consequences of other financial risks such as credit risk and market risk. The Group's liquidity risk management framework is therefore designed to ensure that its subsidiaries have adequate liquidity to withstand any stressed conditions. To achieve this objective, the Board of Directors of the Company, through the Board Asset Liability Committees of the Bank, Microplan and the Building Society and Board

Risk and Compliance Committees, is ultimately responsible for liquidity risk management. The responsibility for managing the daily funding requirements is delegated to the Heads of Treasury Divisions for the banking entities and the Finance Managers for non-banking entities with independent day to day monitoring being provided by Group Risk Management.

#### Liquidity and funding management

The Group's management of liquidity and funding is decentralised and each entity is required to fully adopt the liquidity policy approved by the Board with independent monitoring being provided by the Group Risk Management Division. The Group uses concentration risk limits to ensure that funding diversification is maintained across products, counterparties, and sectors. Major sources of funding are in the form of deposits across a spectrum of retail and wholesale clients for banking subsidiaries.





#### Cash flow and maturity profile analysis

The Group uses the cash flow and maturity mismatch analysis on both contractual and behavioural basis to assess the banking units' abilities to meet immediate liquidity requirements and plan for their medium to long term liquidity profile.

#### Liquidity contingency plans

In line with the Group's liquidity management policy, liquidity contingency plans are in place for the subsidiaries in order to ensure a positive outcome in the event of a liquidity crisis. The plans clearly outline early warning indicators which are supported by clear and decisive crisis response strategies. The crisis response strategies are created around the relevant crisis management structures and address both specific and market crises.

#### Liquidity stress testing

It is the Group's policy that each entity conducts stress tests on a regular basis to ensure that they have adequate liquidity to withstand stressed conditions. In this regard, anticipated on- and off-balance sheet cash flows are subjected to a variety of specific and systemic stress scenarios during the period in an effort to evaluate the impact of unlikely events on liquidity positions.

The table below analyses the Group's financial assets and liabilities into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

Contractual maturity analysis On balance sheet items as at 31 December 2016	Up to 3 months US\$	3 months to 1 year US\$	Over 1 year US\$	Total US\$
Liabilities Deposits from customers Deposits from other banks Borrowings Insurance liabilities Current income tax liabilities Trade and other liabilities	235 900 935 111 789 264 10 903 911 2 075 892 878 275 1 511 070	14 282 988 3 061 558 62 056 275 - 12 640 072	5 082 749 - 12 423 749 7 395 042 - 1 170 640	255 266 672 114 850 822 85 383 935 9 470 934 878 275 15 321 782
Total liabilities - (contractual maturity)	363 059 347	92 040 893	26 072 180	481 172 420
Assets held for managing liquidity risk (contractual maturity dates) Balances with banks and cash Financial assets held to maturity Loans and advances to customers Bonds and debentures Trade and other receivables including insurance receivables Financial assets at fair value through profit or loss Available for sale financial assets Prepayments and other assets	184 244 019 13 039 237 33 067 350 - 1 280 318 140 281 862 886 926 055 233 560 146	- 33 665 203 106 383 477 - 7 839 919 875 896 - 4 526 820 153 291 315	28 374 041 137 083 986 9 139 955 - 85 996 - 2 389 993 177 073 971	184 244 019 75 078 481 276 534 813 9 139 955 9 120 237 1 102 173 862 886 7 842 868 563 925 432
Liquidity gap	(129 499 201)	61 250 422	151 001 791	82 753 012
Liquidity gap Cumulative liquidity gap - on balance sheet	(129 499 201) (129 499 201)	61 250 422 (68 248 779)	151 001 791 82 753 012	82 753 012
				<b>82 753 012</b> - 5 966 488 13 378 399
Cumulative liquidity gap - on balance sheet Off balance sheet items Liabilities Guarantees and letters of credit	(129 499 201)	(68 248 779)	82 753 012	- 5 966 488
Cumulative liquidity gap - on balance sheet Off balance sheet items Liabilities Guarantees and letters of credit Commitments to lend	(129 499 201) 13 378 399	(68 248 779) 5 966 488 -	82 753 012	- 5 966 488 13 378 399
Cumulative liquidity gap - on balance sheet Off balance sheet items Liabilities Guarantees and letters of credit Commitments to lend Total liabilities	(129 499 201) 13 378 399 13 378 399	(68 248 779) 5 966 488 - 5 966 488	82 753 012	- 5 966 488 13 378 399 19 344 887
Cumulative liquidity gap - on balance sheet Off balance sheet items Liabilities Guarantees and letters of credit Commitments to lend Total liabilities Liquidity gap	(129 499 201) 13 378 399 13 378 399 (13 378 399) (13 378 399)	(68 248 779) 5 966 488 5 966 488 (5 966 488)	82 753 012 - - - -	- 5 966 488 13 378 399 19 344 887
Cumulative liquidity gap - on balance sheet Off balance sheet items Liabilities Guarantees and letters of credit Commitments to lend Total liabilities Liquidity gap Cumulative liquidity gap - on and off balance sheet Contractual maturity analysis	(129 499 201) 13 378 399 13 378 399 (13 378 399) (13 378 399)	(68 248 779) 5 966 488 5 966 488 (5 966 488)	82 753 012 - - - -	- 5 966 488 13 378 399 19 344 887
Cumulative liquidity gap - on balance sheet Off balance sheet items Liabilities Guarantees and letters of credit Commitments to lend Total liabilities Liquidity gap Cumulative liquidity gap - on and off balance sheet Contractual maturity analysis On balance sheet items as at 31 December 2015 Liabilities Deposits from customers Deposits from other banks Borrowings Insurance liabilities Current income tax liabilities	(129 499 201) 13 378 399 13 378 399 (13 378 399) (13 378 399) (142 877 600) 193 945 072 74 876 026 3 518 454 2 523 461 907 522	(68 248 779) 5 966 488 - 5 966 488 (5 966 488) (87 593 666) 10 420 750 3 110 104 6 800 391 - -	82 753 012 - - - - 63 408 125 - - 62 984 895 6 880 967 -	- 5 966 488 13 378 399 19 344 887 <b>63 408 125</b> - 209 430 098 77 986 130 73 303 740 9 404 428 907 522

Assets held for managing liquidity risk (contractual maturity dates) This risk is managed by ALCO through the analysis of interest rate sensitive assets and liabilities, using tools such as Value at Risk ("VAR"), Scenario Analysis and Gap Analysis.

#### Scenario analysis of net interest income

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The Group's trading book is affected by interest rate movements. The desired interest rate risk profile is achieved through effective management of the statement of financial position composition. When analyzing the impact of a shift in the yield curve on the Group's interest income, the Group recognizes that the sensitivity of changes in the interest rate environment varies by asset and liability class. Scenarios are defined by the magnitude of the yield curve shift assumed. Analysis of the various scenarios is then conducted to give an appreciation of the distribution of future net interest income and economic value of equity as well as their respective expected values.

#### 31.3.2 Currency risk

The Group is a diversified local Company and its major trading and reporting currency is the US\$. Due to the existing multi-regime currencies, the Group is exposed to various currency exposures primarily with respect to the South African rand, Botswana pula, British pound and the Euro, mainly due to the cash holding and switch transactions in the banking subsidiary.

Foreign exchange risks arise from future commercial transactions and recognised assets and liabilities. This is the risk from movement in the relative rates of exchange between currencies. The risk is controlled through control of open position as per ALCO directives, Reserve Bank of Zimbabwe requirements and analysis of the market. The Group manages this risk through monitoring long and short positions and assessing the likely impact of forecasted movements in exchange rates on the Group's profitability.

#### 31.3.3 Equity Price risk

The Group is exposed to equity price risk because of investments held by the Group and classified on the consolidated statement of financial position at fair value through profit or loss. The Group is not exposed to commodity price risk. To manage its price risk arising from investments in equity securities, the Group diversifies its portfolio.

#### 31.4 Settlement risk

The Group's activities may give rise to risk at the time of settlement of transactions and trades. Settlement risk is the risk of loss due to the failure of a counterparty to honour their obligation to deliver cash, securities or other assets as contractually agreed. For certain types of transactions, the Group mitigates this risk by conducting settlements through a settlement/ clearing agent to ensure that trades are settled only when both parties have fulfilled their contractual settlement obligations. Settlement limits form part of the credit approval / limit monitoring process.

#### 31.5 Operating risk

Operational risk is the risk of loss arising from the potential inadequate information systems, technological failures, breaches in internal controls, fraud, unforeseen catastrophes, or other operational problems may result in unexpected losses. Operational risk exists in all products and business activities.

#### Group's approach to managing operational risk

The Group's approach is that business activities are undertaken in accordance with fundamental control principles of operational risk identification, clear documentation of control procedures, segregation of duties, authorisation, close monitoring of risk limits, monitoring of assets use, reconciliation of transactions and compliance.

#### Operational risk framework and governance

The Board has ultimate responsibility for ensuring effective management of operational risk. This function is implemented through the Board Risk and Compliance Committee at Group level which meets on a quarterly basis to review all major risks including operational risks. This Committee serves as the oversight body in the application of the Group's operational risk management framework, including business continuity management. Subsidiaries have board committees responsible for ensuring robust operational risk management frameworks. Other Group management committees which report to Group Executive Committee include the Group New Product Committee, Group IT Steering Committee and Group Business Continuity Committee.

#### The management and measurement of operational risk

The Group identifies and assesses operational risk inherent in all material products, activities, processes and systems. It ensures that before new products, activities, processes and systems are introduced or undertaken, the operational risk inherent in them is subjected to adequate assessment by the appropriate risk committees which include the Group Risk and Compliance Committee and Group New Product Committee.

The Group conducts Operational Risk Assessments in line with the Group's risk strategy. These assessments cover causes and events that have, or might result in losses, as well as monitor overall effectiveness of controls and whether prescribed controls are being followed or need correction. Key Risk Indicators ("KRIs") which are statistical data relating to a business or operations unit are monitored on an ongoing basis. The Group also maintains a record of loss events that occur in the Group in line with Basel II requirements. These are used to measure the Group's exposure to the respective losses. Risk limits are used to measure to measure to the respective losses. Risk limits are used to measure and monitor the Group's operational risk exposures. These include branch cash holding limits, teller transaction limits, transfer limits and write off limits which are approved by management and the Board. In addition, the Group also uses risk mitigation mechanisms such as insurance programmes to transfer risks. The Group maintains adequate insurance to cover key operational and other risks.

#### **Business continuity management**

To ensure that the essential functions of the Group are able to continue in the event of adverse circumstances, the Group Business Continuity Plan is reviewed annually and approved by the Board. The Group Business Continuity Committee is responsible for ensuring that all subsidiary companies conduct tests each year in line with the Group policy. The Group successfully conducted its business continuity tests and all processes were well documented. All structures, processes and systems of the banking subsidiaries have been aligned to Basel II requirements. The Group also adopted in full all the Risk Management Guidelines which were issued by the Reserve Bank of Zimbabwe as part of the Basel II implementation for the banking subsidiaries.

Balances with banks and cash	93 762 063			93 762 063
	93 / 62 063	-	-	
Financial assets held to maturity	-	27 988 587	21 635 446	49 624 033
Loans and advances to customers	30 542 463	109 781 455	142 647 775	282 971 693
Bonds and debentures	-	-	8 702 320	8 702 320
Trade and other receivables including insurance				
receivables	1 835 744	6 263 785	-	8 099 529
Financial assets at fair value through profit or loss	136 472	913 565	-	1 050 037
Available for sale financial assets	377 568	-	-	377 568
Prepayments and other assets	964 343	333 814	2 676 339	3 974 496
	127 618 653	145 281 206	175 661 880	448 561 739
	(	440.000.040	00 000 045	63 595 972
Liquidity gap	(150 270 386)	113 983 043	99 883 315	03 595 972
	<u> </u>			- 100 595 972
Liquidity gap Cumulative liquidity gap - on balance sheet	(150 270 386) (150 270 386)	(36 287 343)	63 595 972	
Cumulative liquidity gap - on balance sheet	<u> </u>			
Cumulative liquidity gap - on balance sheet Off balance sheet items	<u> </u>			-
Cumulative liquidity gap - on balance sheet Off balance sheet items Liabilities	<u> </u>	(36 287 343)	63 595 972	-
Cumulative liquidity gap - on balance sheet Off balance sheet items Liabilities Guarantees and letters of credit	(150 270 386)			- 4 328 256
Cumulative liquidity gap - on balance sheet Off balance sheet items Liabilities	<u> </u>	(36 287 343)	63 595 972	-
Cumulative liquidity gap - on balance sheet Off balance sheet items Liabilities Guarantees and letters of credit Commitments to lend	(150 270 386) 7 044 988	<b>(36 287 343)</b> 4 328 256	63 595 972	- 4 328 256 7 044 988
Cumulative liquidity gap - on balance sheet Off balance sheet items Liabilities Guarantees and letters of credit	(150 270 386)	(36 287 343)	63 595 972	- 4 328 256
Cumulative liquidity gap - on balance sheet Off balance sheet items Liabilities Guarantees and letters of credit Commitments to lend Total liabilities	(150 270 386) 7 044 988 7 044 988	(36 287 343) 4 328 256 - 4 328 256	63 595 972	4 328 256 7 044 988 11 373 244
Cumulative liquidity gap - on balance sheet Off balance sheet items Liabilities Guarantees and letters of credit Commitments to lend	(150 270 386) 7 044 988	<b>(36 287 343)</b> 4 328 256	63 595 972	- 4 328 256 7 044 988
Cumulative liquidity gap - on balance sheet Off balance sheet items Liabilities Guarantees and letters of credit Commitments to lend Total liabilities	(150 270 386) 7 044 988 7 044 988	(36 287 343) 4 328 256 - 4 328 256	63 595 972	4 328 256 7 044 988 11 373 244

The Group determines ideal weights for maturity buckets which are used to benchmark the actual maturity profile. Maturity mismatches across the time buckets are managed through the tenor of new advances and the profile of time deposits.

#### 31.3 Market risk

Market risk is the risk of financial loss from on and off balance sheet positions arising from adverse movements in market prices such as interest rates, foreign exchange rates and equity prices.

The market risk for the trading portfolio is managed and monitored based on a collection of risk management methodologies to assess market risk including Value–at– Risk ("VaR") methodology that reflects the interdependency between risk variables, stress testing, loss triggers and traditional risk management measures. Non–trading positions are managed and monitored using other sensitivity analysis.

#### 31.3.1 Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments. The interest rate risk profile is assessed regularly based on the fundamental trends in interest rates, economic developments and technical analysis. The Group's policy is to monitor positions on a daily basis to ensure positions are maintained within the established limits.

Interest rate risk exposure stems from assets and liabilities maturing or being repriced at different times. For example: i) Liabilities may mature before assets, necessitating the rollover of such liabilities until sufficient quantity of assets mature to repay the liabilities. The risk lies in that interest rates may rise and that expensive funds may have to be used to fund assets that are yielding lower returns.

ii) Assets may mature before liabilities do, in which case they have to be reinvested until they are needed to repay the liabilities. If interest rates fall the re-investment may be made at rates below those being paid on the liabilities waiting to be retired.

#### 31.6 Capital risk

#### 31.6.1 Regulatory Capital and Financial Risk Management

Capital risk refers to the risk of the Group's own capital resources being adversely affected by unfavourable external developments. The Group's objective when managing capital, which is a broader concept than the 'equity' on the face of the statement of financial position, are:

• To comply with the capital requirements set by the regulators of the Group's subsidiaries;

• To safeguard the Group's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and

• To maintain a strong capital base to support the development of its businesses.

Capital adequacy and the use of regulatory capital are monitored daily by the Group's management, employing techniques based on the guidelines developed by the Basel Committee as implemented by the Reserve Bank of Zimbabwe (the "RBZ"), for supervisory purposes for the banking subsidiaries. The required information is filed with the RBZ on a quarterly basis.

It is the intention of the Group to maintain a ratio of total regulatory capital to its risk-weighted assets (the "Capital Adequacy Ratio") above the minimum level set by the Reserve Bank of Zimbabwe which takes into account the risk profile of the Group.

The regulatory capital requirements are strictly observed when managing economic capital. The banking subsidiaries' regulatory capital is analysed into three tiers;

• Tier 1 capital, which includes ordinary share capital and premium, retained profits, non distributable reserves and other regulatory adjustments relating to items that are included in equity but are treated differently for capital adequacy purposes.

**Tier 2** capital, which includes qualifying subordinated liabilities, revaluation reserve, collective impairment allowances and the element of the fair value reserve relating to unrealised gains on equity instruments classified as available-for-sale.

**Tier 3** capital or market and operational risk capital includes market risk capital and operational risk capital. Operational risk includes legal risk. Market risk capital is allocated to the risk of losses in the on and off balance sheet position arising from movements in market prices.

Various limits are applied to elements of the capital base. The amount of capital qualifying for tier 2 capital cannot exceed tier 1 capital and the qualifying term subordinated loan capital may not exceed 50 percent of tier 1 capital. There are also restrictions on the amount of collective impairment allowances that may be included as part of tier 2 capital. Other deductions from capital include the carrying amounts of investments in subsidiaries that are not included in the regulatory consolidation, investment in the capital of other banks and certain other regulatory items.

The Group's operations are categorised as either banking or trading book, and risk weighted assets are determined according to specified requirements that seek to reflect the varying levels or risk attached to assets and off balance sheet exposures.

The Group's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. Overall, the Group recognises the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position. The Group and its individually regulated operations have always complied with all externally imposed capital requirements throughout the period.

The Securities Commission of Zimbabwe ("SECZ") sets and monitors capital requirements for the stockbroking subsidiary and the Insurance and Pensions Commission ("IPEC") sets and monitors capital requirements for the insurance subsidiaries.





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#### The following subsidiaries have their capital regulated by the regulatory authorities:

Company As at 31 December 2016	Regulatory Authority	Minimum Capital Required US\$	Net Regulatory Capital US\$	Total Equity US\$
FBC Bank Limited FBC Building Society	RBZ RBZ	25 000 000 20 000 000	63 506 925 41 153 844	65 066 009 41 271 010
FBC Reinsurance Limited	IPEC	1 500 000	12 952 212	12 952 212
FBC Securities (Private) Limited	SECZ	150 000	622 937	622 937
Eagle Insurance Company (Private) Limited	IPEC	1 500 000	6 532 692	6 532 692
Microplan Financial Services (Private) Limited	RBZ	10 000	7 055 800	7 055 800
As at 31 December 2015				
FBC Bank Limited	RBZ	25 000 000	41 387 308	43 067 712
FBC Building Society	RBZ	20 000 000	35 029 984	35 029 984
FBC Reinsurance Limited	IPEC	1 500 000	11 830 862	11 830 862
FBC Securities (Private) Limited	SECZ	150 000	264 865	264 865
Eagle Insurance Company (Private) Limited	IPEC	1 500 000	5 772 560	5 772 560
Microplan Financial Services (Private) Limited	RBZ	10 000	5 491 778	5 491 778

#### 31.7 Reputational risk

Reputational risk refers to the risk of damage to the Group's image, which may affect its ability to retain and generate business. The Group manages reputational risk by ensuring that business is conducted in accordance with the legal and regulatory requirements. In addition, the Group's corporate governance structure conforms to international standards. The Group also has systems in place to monitor customer service satisfaction levels as well as processes to resolve customer queries and complaints.

#### 31.8 Legal and compliance risk

Legal and compliance risk is the risk that arises due to the Group's failure to adhere to legal and regulatory obligations. The Group manages this risk through dedicated Legal and Compliance units, and deliberations by its Board Risk and Compliance Committee.

#### 31.9 Strategic risk

Strategic risk refers to the potential for opportunity loss arising from failure to optimise the earnings potential of the Group. The Board approves the Group's strategy as formulated by top management, while the Chief Executive Officer has the overall responsibility of strategy implementation. The Board conducts a quarterly review of the strategy's performance and its continued applicability.

#### STATEMENT OF COMPLIANCE 32

The Group complies with the following statutes inter alia:-

The Banking Act (Chapter 24:20) and Banking Regulations, Statutory Instrument 205 of 2000; Bank Use Promotion & Suppression of Money Laundering (Chapter 24:24); Exchange Control Act (Chapter 22:05); the National Payments Systems Act (Chapter 24:23); Insurance Act (Chapter 24:07) and the Companies Act (Chapter - 24:03). In addition, the Group also complies with the Reserve Bank of Zimbabwe and Insurance and Pensions Commission's directives on liquidity management, capital adequacy as well as prudential lending guidelines.

#### 33 **INTERNATIONAL CREDIT RATINGS**

All banking and insurance subsidiaries have their credit ratings reviewed annually by an international credit rating agency, Global Credit Rating, except for the micro lending unit which only got to be rated in 2016 by Microfinanza rating agency. The ratings are as illustrated below;

Subsidiary	2016	2015	2014	2013	2012	2011
FBC Bank Limited	BBB+	A-	A-	A-	A-	A-
FBC Reinsurance Limited	A-	A-	A-	A-	A-	A-
FBC Building Society	BBB-	BBB-	BBB-	BBB-	BBB-	BBB-
Eagle Insurance Company Limited Microplan Financial Services	A-	A-	BBB-	BBB-	BB+	BB
Limited	BBB-	N/A	N/A	N/A	N/A	N/A

#### SUBSEQUENT EVENTS **Dividend Declared**

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Notice is hereby given that a final dividend of 0.2976 US cents per share was declared by the Board on 671 949 927 ordinary shares in issue on 21 March 2017 in respect of the year ended 31 December 2016. The dividend is payable to shareholders registered in the book of the company at the close of business on Friday, 7 April 2017. The shares of the company will be traded cum-dividend on the Zimbabwe Stock Exchange up to the market day of 31 March 2017 and ex-dividend as from 3 April 2017. Dividend payment will be made to shareholders on or about 21 April 2017.

#### **CORPORATE GOVERNANCE**

The Board is committed to the principles of openness, integrity and accountability. It recognises the developing nature of corporate governance and assesses its compliance with local and international generally accepted corporate governance practices on an ongoing basis through its various subcommittees.

The Board is responsible to the shareholders for setting the direction of the Group through the establishment of strategies, objectives and key policies. The Board monitors the implementation of these policies through a structured approach to reporting and accountability.

The Board meets regularly, with a minimum of four scheduled meetings annually. To assist the Board in the discharge of its responsibilities a number of committees have been established, of which the following are the most significant: (i) Board Audit Committee, (ii) Board Human Resources and Remuneration Committee, (iii) Board Finance and Strategy Committee (iv) Board Risk and Compliance Committee (v) Board Marketing and Public Relations Committee.

#### **Board Attendance**

Board member		Main board			Board Audit				Boar	d HR		Boar	d Finan	ce & Str	ategy	Boar	d Risk 8	Compl	iance	Board Marketing & PR				
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Herbert Nkala	а	а	a	а	N/A	N/A	N/A	N/A	а	а	а	a	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
John Mushayavanhu	а	а	a	а	N/A	N/A	N/A	N/A	а	а	а	a	а	а	а	а	а	а	а	a	а	а	а	а
Kleto Chiketsani	а	а	a	а	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Philip M Chiradza	а	r	a	a	N/A	N/A	N/A	N/A	а	а	а	a	а	а	а	а	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Gertrude S Chikwava	а	а	a	a	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	а	а	а	r	а	a	а	a	а	а	а	а
Felix Gwandekwande	а	а	a	a	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Franklin H Kennedy	а	а	a	a	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Trynos Kufazvinei	а	а	a	a	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Canada Malunga	а	а	a	a	a	а	a	а	N/A	N/A	N/A	N/A	а	а	а	а	N/A	N/A	N/A	N/A	а	a	а	а
Chipo Mtasa	а	а	a	a	a	а	a	а	N/A	N/A	N/A	N/A	а	а	r	а	N/A	N/A	N/A	N/A	r	a	а	а
Godfrey G Nhemachena	а	а	a	a	a	а	a	а	а	а	а	a	N/A	N/A	N/A	N/A	а	а	а	а	N/A	N/A	N/A	N/A
Webster Rusere	а	а	a	а	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Robin Vela	а	а	a	а	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	а	а	а	а	а	r	а	а	N/A	N/A	N/A	N/A

#### Legend N

N/A
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Р

By order of the Board

B

Tichaona K. Mabeza **GROUP COMPANY SECRETARY** 

21 March 2017

#### Audit opinion

The Auditors of the Group, Deloitte & Touche have audited the financial results of the Group for the year ended 31 December 2016. The audit report is unqualified





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Directors: Herbert Nkala (Chairman), John Mushayavanhu (Group Chief Executive)\*, Kleto Chiketsani\*, Gertrude S Chikwava, Philip M Chiradza, Felix Gwandekwande\*, Franklin H Kennedy, Trynos Kufazvinei (Group Finance Director)\*, Canada Malunga, Chipo Mtasa, Godfrey G Nhemachena, Webster Rusere\*, Robin Vela. (\*Executive)



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#### Statement of Financial Position As at 31 December 2016 31 Dec 2016 31 Dec 2015 Note US\$ US\$ ASSETS Balances with banks and cash 154 083 491 86 662 932 1 Financial assets at fair value through profit or loss 548 844 Financial assets held to maturity 2 55 028 821 49 624 033 Loans and advances to customers 3 202 304 569 208 864 160 Bonds and debentures 9 139 955 8 702 320 Prepayments and other assets 4 8 858 140 3 545 503 Amounts due from group companies 12 495 374 6 570 769 Deferred tax asset 5 171 167 3 455 335 Investment property 3 685 457 2 447 140 Intangible assets 1 388 385 513 700 Property and equipment 5 17 529 675 17 002 459 470 233 878 387 388 351 Total assets EQUITY AND LIABILITIES Liabilities Deposits from customers 6 225 600 487 175 355 558 97 365 231 Deposits from other financial institutions 6.1 99 375 667 65 902 989 Lines of credit 6.2 72 054 126 Current income tax liability 407 059 776 510 Trade and other payables 7 7 730 530 4 920 351 **Total liabilities** 405 167 869 344 320 639 Equity Share capital 18 502 313 18 500 925 2 199 075 Share premium 13 197 687 20 742 037 Retained earnings 31 337 984 Other reserves 2 028 025 1 625 675 **Total equity** 65 066 009 43 067 712 470 233 878 Total equity and liabilities 387 388 351

### Statement of Comprehensive Income For the year ended 31 December 2016

	31 Dec 2016 US\$	31 Dec 2015 US\$
Interest and similar income9Interest and similar expense10	44 419 716 (19 211 684)	43 470 396 (23 325 950)
Net interest income	25 208 032	20 144 446
Dealing and trading income	517 641	792 957
Fee and commission income 11	20 716 666	17 131 976
Other operating income	1 285 742	479 385
Total net income	47 728 081	38 548 764
Impairment allowance on loans and advances 3.2	( 6 453 789)	(2 054 623)
Administrative expenses 12	(29 121 866)	(27 204 751)
Profit before income tax	12 152 426	9 289 390
Income tax expense	(1 556 479)	(1 686 600)
Profit for the period	10 595 947	7 602 790
Other comprehensive income Items that may subsequently be reclassified to profit or loss:		
Transfer to/ from regulatory reserves, net of tax	-	660 244
Other comprehensive income (net of income tax)	-	660 244

### Statement of Cash Flows For the year ended 31 December 2016

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Ν	lote	31 Dec 2016 US\$	31 Dec 201 US
Cash flow from operating activities			
Profit before income tax		12 152 426	9 289 39
Adjustments for non cash items:			
Impairment allowance on loans and advances	3.2	6 453 789	2 054 62
Non cash recoveries		(1 243 636)	(1 535 94
Fair value changes on investment property		5 320	(162 57
Amortisation		330 329	310 64
Depreciation	5	1 646 612	1 372 46
Profit on disposal of property and equipment		(35 400)	(18 05
Net cash generated before changes in operating assets and liabilities		19 309 440	11 310 54
Increase in financial assets held to maturity		(5 404 788)	(38 874 72
Decrease in loans and advances to customers		105 802	33 174 85
(Increase)/ decrease in prepayments and other assets		(5 312 637)	266 83
Increase in amounts due from group companies		(5 924 605)	(3 974 81
Increase in bonds and debentures		(437 635)	(5 933 80
Increase /(decrease) in deposits from customers		50 244 929	(10 927 80
Increase in deposits from other financial institutions		2 010 436	16 639 43
Increase in other liabilities		2 810 178	539 98
		57 401 120	2 220 50
Income tax paid		(3 641 762)	(2 881 298
Net cash generated from /(used in) operating activities		53 759 358	(660 793
Cash flows from investing activities			
Purchase of marketable securities		(146 494)	
Proceeds from sale of property and equipment		35 400	18 05
Purchase of intangible assets		(1 205 014)	(94 63
Purchase of property and equipment		(2 173 828)	(2 925 61
Net cash used in investing activities		(3 489 936)	(3 002 19
Cash flows from financing activities			
Proceeds from issue of equity instruments		11 000 000	2 200 00
Proceeds received from lines of credit		7 773 137	20 418 40
Repayments of lines of credit		(1 622 000)	(32 818 15
Net cash generated from/(used in) financing activities		17 151 137	(10 199 74
Net increase /(decrease) in cash and cash equivalents		67 420 559	(13 862 74
Cash and cash equivalents at beginning of year		86 662 932	100 525 67

## Notes to the Financial Results

For the year ended 31 December 2010

For the	ne year ended 31 December 2016				
				31 Dec 2016 US\$	31 Dec 2015 US\$
1	BALANCES WITH BANKS AND CASH Balances with Reserve Bank of Zimbabwe Current account balances			95 053 187	56 928 288
	Balances with other banks and cash				5 000 000
	Nostro accounts Notes and coins			24 619 103 5 659 445	5 860 036 11 252 322
	Other bank balances			28 751 756	12 622 286
				59 030 304	29 734 644
	Cash and cash equivalents			154 083 491	86 662 932
2	FINANCIAL ASSETS HELD TO MATURITY				
-	Open market treasury bills			54 266 045	49 223 215
	Accrued interest			762 776	400 818
				55 028 821	49 624 033
2.1	Maturity analysis of financial assets held to mat	urity			
2.1	Maturing between 0 to 90 days	unty		4 762 776	-
	Maturing between 90 to 180 days			11 419 375	-
	Maturing between 180 to 365 days			19 574 991	27 988 587
	Maturing in more than 365 days			19 271 679	21 635 446
				55 028 821	49 624 033
3	LOANS AND ADVANCES TO CUSTOMERS				
-	Maturing within 1 year			81 789 413	138 886 661
	Maturing after 1 year but within 5 years			134 690 416	85 124 083
	Gross carrying amount			216 479 829	224 010 744
	Impairment allowance (note 3.2) Net loans and advances			(14 175 260) 202 304 569	(15 146 584) 208 864 160
	Net loans and advances			202 304 569	200 004 100
3.1	Loans concentration by sector Sector of the economy	2016 gross total	percentage	2015 gross total	percentage
	Agriculture	21 724 261	10%	15 680 752	7%
	Communication	8 689 704	4%	6 720 322	3%
	Construction	4 344 852	2%	2 240 107	1%
	Distribution	26 069 113	12%	29 121 397	13%
	Individuals Local authorities	52 138 225 10 862 130	24% 5%	56 002 686 20 160 967	25% 9%
	Manufacturing	54 310 652	25%	53 762 579	24%
	Mining	15 206 982	7%	13 440 645	6%
	Other services	10 099 354	5%	11 200 537	5%
	Wholesale	13 034 556	6%	15 680 752	7%
	Gross value of loans and advances	216 479 829	100%	224 010 744	100%
	less allowance for impairment	(14 175 260)		(15 146 584)	
	Net loans and advances	202 304 569		208 864 160	
				31 Dec 2016	31 Dec 2015
				US\$	US\$
3.2	Movement in impairment allowance				10.050.101
	Balance at the beginning of the period Increase in impairment allowances			15 146 584 6 453 789	19 052 434 2 054 623
	Changes in interest in suspense/(recoveries)			(1 436 060)	2 054 625 1 534 987
	Amounts written off			(5 989 053)	(7 495 460)
	Balance at end period			14 175 260	15 146 584
4	PREPAYMENTS AND OTHER ASSETS				
7	Prepayments			925 042	766 247
	Commission reasivable			1 711 042	1 711 042

1 711 042

2 574 983

206 293

3 440 780

8 858 140

6 076 864

2 781 276

8 858 140

1 711 042

706 781

206 293

155 140

3 545 503

1 834 461

1 711 042

3 545 503

10 595 947 8 263 034

### Statement of Changes in Equity For the year ended 31 December 2016

	Share capital US\$	Share premium US\$	Retained earnings US\$	Revaluation reserve US\$	Regulatory reserve US\$	Total equity US\$
Balance as at 1 January 2015	18 500 000	-	12 479 003	1 625 675	660 244	33 264 922
Profit for the year	-	-	7 602 790	-	-	7 602 790
Other comprehensive income:						
Transfer from regulatory reserve	-	-	660 244	-	(660 244)	-
Total comprehensive income	-	-	8 263 034	-	(660 244)	7 602 790
Transaction with owners: Share issue	925	2 199 075		-		2 200 000
Balance as at 31 December 2015	18 500 925	2 199 075	20 742 037	1 625 675	-	43 067 712
Profit for the year	-	-	10 595 947	-	-	10 595 947
Other comprehensive income: Fairvalue gain on financial assets	-	-	-	402 350	-	402 350
Transaction with owners: Share issue	1 388	10 998 612		-		11 000 000
Balance as at 31 December 2016	18 502 313	13 197 687	31 337 984	2 028 025		65 066 009



	ing customised fin		uire the right equipment for s at incredibly competitive	2
School vehicles 1) Pickup trucks 2) Buses 3) Headmaster's vehic	• • cle	Generators	Hostel refurbishments s UCH MORE!!!	Member of the Dapool Protection Scheme
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Directors: Takabvakure E. Mutunhu (Chairman), Webster Rusere (Managing Director), Garikai Bera, David .W. Birch, Trynos Kufazvinei (Executive), Martin Makonese (Executive), Theresa Mazoyo, Agrippa G.R Mugwagwa (Executive), John Mushayavanhu, Mercy Ndoro, Morgan Nzwere, Patrick Takawira (Executive)

4.1

Commission receivable

Insurance receivables

Maturing within 1 year

Other receivables

Mastercard, Visa and ZimSwitch collateral

Maturity analysis of other assets

Maturing after 1 year but within 5 years



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or th	he year ended and as at 31 December 2016				
				31 Dec 2016 US\$	31 Dec 201 US
	PROPERTY AND EQUIPMENT				
	Carrying amount at the beginning of the year			17 002 459	15 474 40
	Additions			2 173 828	2 925 61
	Disposals			(85 698)	(149 16
	Reversal of depreciation on disposal/ revaluation			85 698	149 16
	Adjustments			-	(2510
	Depreciation charge for the period			(1 646 612)	(1 372 46
	Carrying amount at the end of the year			17 529 675	17 002 45
	DEPOSITS FROM CUSTOMERS				
	Amounts due to customers by type:				
	Demand deposits			141 257 174	85 272 7
	Promissory notes			29 644 300	37 765 4
	Time deposits			54 699 013	52 317 34
				225 600 487	175 355 5
				223 000 407	170 000 0
	Deposits from other financial institutions Money market deposits			99 375 667	97 365 23
	Woney market deposits			99 37 3 007	97 000 20
2	Lines of credit	ont Donk ("DTA D-		10 000 000	
	Eastern and Southern African Trade and Developme	ent Bank ( PTA Bar	1К)		3 590 13
	African Export-Import Bank	<b></b>		61 051 730	59 970 0
	The Zimbabwe Agriculture Development Trust ("ZAI	(״וכ		1 002 396	1 842 8
	The Reserve Bank of Zimbabwe- Chrome facility			-	500 0
				72 054 126	65 902 98
	Total Deposits			397 030 280	338 623 7
	Deposits concentration (excluding lines of credit)				
		31 Dec 2016	Percentage	31 Dec 2015	Percentag
	Agriculture	13 041 693	4%	8 994 141	3
	Construction	6 180 589	2%	3 344 344	1
	Wholesale and retail trade	71 729 312	22%	48 339 118	18
	Public sector	19 562 540	6%	14 571 260	5
	Manufacturing	36 283 386	11%	23 104 454	8
	Telecommunication	9 781 270	3%	8 157 939	3
	Transport	6 861 105	2%	3 547 346	1
	Individuals	39 125 079	12%	35 835 609	13
	Financial services	99 375 667	31%	97 365 231	36
	Mining	15 883 386	5%	21 400 873	8
	Other	7 152 127	2%	8 060 474	3
		324 976 154	100%	272 720 789	100
				31 Dec 2016	31 Dec 20
Ļ	Maturity analysis (excluding lines of credit)			US\$	US
	Maturing within 1 year			324 866 729	272 720 78
	Maturing after 1 year but within 5 years			109 425	
				324 976 154	272 720 7
	TRADE AND OTHER PAYABLES				
	Provisions			4 039 306	1 546 7
	Accrued expenses			528 424	276 8
	Deferred income			3 162 800	3 096 7
				7 730 530	4 920 3
	CAPITAL ADEQUACY				
	Ordinary Share Capital			18 502 313	18 500 9
	Share premium			13 197 687	2 199 0
	Retained earnings			31 337 984	20 742 0
	Capital allocated for market and operational risk			(9 223 835)	(6 890 3
	Advances to insiders			(1 559 084)	(1 680 4
	Tier 1 capital			52 255 065	32 871 3
	Revaluation reserve			2 028 025	1 625 6
	The second				

			31 Dec 2016 US\$	31 Dec 2015 US\$					
CAPITAL COMMITMENTS Capital expenditure authorized but not yet contract	14 463 799	7 670 435							
CONTINGENT LIABILITIES Guarantees and letters of credit			5 966 488	4 328 256					
The amount of these letters of credit and guarantee exposure and no material losses are anticipated fro									
	EXPOSURE TO CREDIT RISK Gross carrying amount of loans and advances to customers								
Past due and impaired Grade 8: impaired Grade 9: impaired Grade 10: impaired			2 192 095 2 820 766 4 419 566	9 010 496 1 372 200 7 458 435					
Gross amount, past due and impaired Allowance for impairment			<b>9 432 427</b> (7 462 057)	<b>17 841 13</b> (10 704 572					
Carrying amount, past due and impaired			1 970 370	7 136 559					
Past due but not impaired Grade 4-7:			71 418 633	72 776 083					
Neither past due nor impaired Grade 1-3:			135 628 769	133 393 530					
Gross amount, not impaired Allowance for impairment			<b>207 047 402</b> (6 713 203)	<b>206 169 61</b> (4 442 012					
Carrying amount, not impaired			200 334 199	201 727 60					
Total carrying amount (loans and advances)			202 304 569	208 864 16					
LIQUIDITY PROFILING Liquidity profiling as at 31 December 2016									
	Upto 3 months	3 months to 1 year	Over 1 year	Tota					
On balance sheet items Liabilities	US\$	US\$	US\$	US					
Deposits from customers Deposits from other financial institutions	211 218 578 96 314 108	14 272 484 3 061 559	109 425 -	225 600 48 99 375 66					
Lines of credit Current income tax liabilities Other liabilities	10 652 396 407 059 2 625 870	61 401 730 - 5 104 660		72 054 12 407 05 7 730 53					
Total liabilities - (contractual maturity)	321 218 011	83 840 433	109 425	405 167 86					
Assets held for managing liquidity risk Balances with other banks and cash	154 083 491	-	-	154 083 49					
Financial assets held to maturity Financial assets at fair value through profit or loss	4 762 776	30 994 366	19 271 679 548 844	55 028 82 548 84					
Loans and advances to customers Bonds and debentures Other assets (excluding prepayments)	28 658 912 - -	86 625 942 - 1 917 335	87 019 715 9 139 955 2 574 983	202 304 56 9 139 95 4 492 31					
Total assets - (contractual maturity)	187 505 179	119 537 643	118 555 176	425 597 99					
Liquidity gap	(133 712 832)	35 697 210	118 445 751	20 430 12					
Cumulative liquidity gap - on balance sheet	(133 712 832)	(98 015 622)	20 430 129						
Off balance sheet items Liabilities									
Guarantees and letters of credit Commitments to lend	- 12 423 399	5 966 488 -		5 966 48 12 423 39					
Total liabilities	12 423 399	5 966 488		18 389 88					
Liquidity gap	(146 136 231)	29 730 722	118 445 751	2 040 24					
Cumulative liquidity gap - on and off balance sheet	(146 136 231)	(116 405 509)	2 040 242	-					
Liquidity profiling as at 31 December 2015	1 month to 3 months	3 months to 1 year	Over 1 year	Tota					
On balance sheet items Liabilities	US\$	US\$	US\$	US					
Deposits from customers Deposits from other financial institutions Lines of credit	164 934 808 94 255 128	10 420 750 3 110 103 5 932 989	- - 59 970 000	175 355 55 97 365 23 65 902 98					
Current income tax liabilities Other liabilities	776 510 1 873 606	3 046 745	-	776 51 4 920 35					
Total liabilities - (contractual maturity)	261 840 052	22 510 587	59 970 000	344 320 63					
Assets held for managing liquidity risk Balances with other banks and cash	86 662 932	-	-	86 662 93					
Financial assets held to maturity Loans and advances to customers	- 56 708 320	27 988 587 58 881 353	21 635 446 93 274 487	49 624 03 208 864 16					
Bonds and debentures Other assets (excluding prepayments)	-	-	8 702 320 1 711 042	8 702 32 1 711 04					
Total assets - (contractual maturity)	143 371 252	86 869 940	125 323 295	355 564 48					
Liquidity gap	(118 468 800)	64 359 353	65 353 295	11 243 84					
Cumulative liquidity gap - on balance sheet	(118 468 800)	(54 109 447)	11 243 848						
Off balance sheet items									
Liabilities Guarantees and letters of credit Commitments to lend	- 6 661 238	4 328 256 -	- -	4 328 25 6 661 23					
Total liabilities	6 661 238	4 328 256		10 989 49					
Liquidity gap	(125 130 038)	60 031 097	65 353 295	254 35					
-	(125 130 038)	(65 098 941)	254 354						

	lier I & 2 capital	54 283 090	34 496 987
	Tier 3 capital allocated for market and operational risk	9 223 835	6 890 321
	The b capital allocated for market and operational risk		
		63 506 925	41 387 308
	Risk weighted assets	293 929 876	282 449 567
		200 020 010	202 110 001
	Tier 1 Ratio (%)	17.78%	11.64%
	Tier 2 Ratio (%)	0.69%	0.58%
	Tier 3 Ratio (%)	3.14%	2.44%
	Capital adequacy (%)	21.61%	14.66%
9	INTEREST INCOME		
•		0.040.000	0 577 075
	Loans and advances to banks and other financial institutions	2 940 803	2 577 875
	Loans and advances to customers	30 516 659	35 940 159
	Banker's acceptances and tradable bills	9 837 939	4 681 300
	Bonds and debentures	1 124 315	271 062
	Donus and dependires		
		44 419 716	43 470 396
10	INTEREST EXPENSE		
	Deposits from other financial institutions	4 879 436	6 045 773
	•		
	Demand deposits	695 502	345 918
	Lines of credit	9 084 905	8 759 955
	Time deposits	4 551 841	8 174 304
		19 211 684	23 325 950
11	FEES AND COMMISSION INCOME		
	Retail services fees	20 147 646	16 824 982
	Corporate banking service fees	292 935	150 162
	Financial guarantee contracts issued	166 421	129 868
	Investment banking fees	109 664	26 964
		20 716 666	
		20710.000	17 131 976
12	ADMINISTRATION EXPENSES		
	Operating expenses	12 178 313	12 528 962
	Staff costs (note 13)	12 080 696	10 302 936
	Directors' remuneration (note 13.1)	1 644 054	1 502 404
	Depreciation	1 646 612	1 372 463
	Amortisation	330 329	310 648
	Operating lease payment	935 496	960 190
	Audit fees	306 366	227 148
		29 121 866	27 204 751
		20 12 1 000	2.2001
13	STAFF COSTS		
	Salaries and allowances	10 903 645	9 156 258
	Social security	244 666	209 894
	,		
	Pension contribution	932 385	936 784
		12 080 696	10 302 936
13.1	Directors' remuneration		
10.1		100.070	
	Board fees	129 070	115 800
	For services as management	1 501 902	1 216 650
	Other emoluments	13 082	169 954
		1 644 054	1 502 404
		1 044 054	1 302 404

2 028 025

54 283 090

1 625 675

34 496 987



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Tier 2 capital

Tier 1 & 2 capital

Directors: Takabvakure E. Mutunhu (Chairman), Webster Rusere (Managing Director), Garikai Bera, David .W. Birch, Trynos Kufazvinei (Executive), Martin Makonese (Executive), Theresa Mazoyo, Agrippa G.R Mugwagwa (Executive), John Mushayavanhu, Mercy Ndoro, Morgan Nzwere, Patrick Takawira (Executive)



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#### INTEREST RATE REPRICING AND GAP ANALYSIS Total position as at 31 December 2016

18

	0 - 30 days US\$	31 - 90 days US\$	91-180 days US\$	181-365 days US\$	Over 365 days US\$	Non-interest bearing US\$	Total US\$
Cash and cash equivalents Financial assets	28 750 000	-	-	-	-	125 333 491	154 083 491
held to maturity	-	4 762 776	11 419 375	19 574 991	19 271 679		55 028 821
Financial assets at fair value through profit or lo Loans and advances	oss -	-	-	-	-	548 844	548 844
to customers Bonds and debentures Prepayments and	14 535 698 -	20 777 878 -	14 406 240 -	65 565 038 -	87 019 715 9 139 955	-	202 304 569 9 139 955
other assets Amounts due from	-	-	-	-	-	8 858 140	8 858 140
group companies Investment property	-	-	-	-	-	12 495 374 3 685 457	12 495 374 3 685 457
Deferred tax asset Intangible assets	-	-	-	-	-	5 171 167 1 388 385	5 171 167 1 388 385
Property and equipment	-	-	-	-	-	17 529 675	17 529 675
Total assets	43 285 698	25 540 654	25 825 615	85 140 029	115 431 349	175 010 533	470 233 878
Deposits from customers Deposits from other	s 55 788 442	11 167 549	8 184 726	13 619 979	109 425	136 730 366	225 600 487
financial institutions Lines of credit	72 460 306 652 396	19 915 914 10 000 000	3 937 889 -	3 061 558 61 401 730	-	-	99 375 667 72 054 126
Other liabilities Current income	-	-	-	-	-	7 730 530	7 730 530
tax liabilities Capital and reserves	-	-	-	-	-	407 059 65 066 009	407 059 65 066 009
Total liabilities	128 901 144	41 083 463	12 122 615	78 083 267	109 425	209 933 964	470 233 878
Interest rate repricing gap	(85 615 446)	(15 542 809)	13 703 000	7 056 762	115 321 924	(34 923 431)	
Cumulative interest							
rate repricing gap	(85 615 446)	(101 158 255)	(87 455 255)	(80 398 493)	34 923 431	-	-

#### Total position as at 31 December 2015

	0 - 30 days US\$	31 - 90 days US\$	91-180 days US\$	181-365 days US\$	Over 365 days US\$	Non-interest bearing US\$	Total US\$
Cash and cash equivalents Financial assets	14 330 774	18 154 889	-	-	-	54 177 269	86 662 932
held to maturity Loans and advances	-	-	-	27 988 587	21 635 446	-	49 624 033
to customers Bonds and debentures	64 022 148 -	16 709 707 -	46 467 855 -	22 119 601 -	41 703 718 8 702 320	17 841 131 -	208 864 160 8 702 320
Prepayments and other assets	-	-	-	-	1 711 042	1 834 461	3 545 503
Amounts due from group companies Deferred tax asset Investment property Intangible assets Property and equipment	- - -	- - -	- - -			6 570 769 3 455 335 2 447 140 513 700 17 002 459	6 570 769 3 455 335 2 447 140 513 700 17 002 459
Total assets	78 352 922	34 864 596	- 46 467 855	- 50 108 188	- 73 752 526	103 842 264	387 388 351
Deposits from customers Deposits from other		21 535 051	7 406 859	2 100 749	8 320 000	93 515 676	175 355 558
financial institutions Lines of credit Other liabilities Current income	71 546 184 - -	18 585 148 - -	4 123 795 2 402 989 -	3 110 104 3 500 000 -	- 60 000 000 -	- - 4 920 351	97 365 231 65 902 989 4 920 351
tax liabilities Capital and reserves	-	-	-	-	-	776 510 43 067 712	776 510 43 067 712
Total liabilities	114 023 407	40 120 199	13 933 643	8 710 853	68 320 000	142 280 249	387 388 351
Interest rate repricing gap	(35 670 485)	(5 255 603)	32 534 212	41 397 335	5 432 526	(38 437 985)	
Cumulative interest rate repricing gap	(35 670 485)	(40 926 088)	(8 391 876)	33 005 459	38 437 985	-	

#### VALUE AT RISK 20

Value at risk ("VaR") is a statistical estimate of the maximum loss expected from the Bank's trading book with a given degree of confidence over a given holding period. The Bank's system uses the Exponentially Weighted Moving Average ("'EWMA") method to compile VaR. This method attaches more weight to the most recent data on market risk factors the weights decaying exponentially as we go further into the past. The VaR parameters used are at 95% confidence level, one day holding period and ten day holding period.

				Value at risk (95%) confidence level			
31 December 2016 Asset class	Type of risk	Present value	Portfolio weight	1-day holding period	5-day holding period		
Currency	Exchange rate	498 625	100%	4 251	9 206		
	Total portfolio VaR	498 625	100%	4 251	9 206		
31 December 2015 Asset class							
Currency	Exchange rate	539 458	100%	4 161	9 305		
	Total portfolio VaR	539 458	100%	4 161	9 305		

#### **RESERVE BANK OF ZIMBABWE ("RBZ") ONSITE EXAMINATION** 21

The Bank has its corporate governance and risk management processes independently audited by the Reserve Bank of Zimbabwe.

The most recent inspection was carried out for the 12 months to 30 June 2014 and the results indicate that the Bank's risk management and corporate governance practices are sound as illustrated below:

#### Summary risk assessment system ("RAS") ratings

RAS component	Latest RAS rating 30-06-2014
Overall inherent risk	Moderate
Overall risk management systems	Acceptable
Overall composite risk	Moderate

#### FBC Bank Limited's CAMELS\* ratings by The Reserve Bank Of Zimbabwe

Camels component	Latest RBS ratings 30 June 2014	Previous RBS ratings 30 September 2008
Capital adequacy	2	2
Asset quality	3	3
Management	2	2
Earnings	2	2
Liquidity	1	2
Sensitivity to market risk	2	2
Composite rating	2	2

\*CAMELS- is an acronym for capital adequacy, asset quality, management, earnings, liquidity, and sensitivity to market risk. CAMELS rating system uses a rating scale of 1-5, where '1' is strong, '2' is satisfactory , '3' is fair, '4' is weak, and '5' is critical. \*RBS- stands for risk-based supervision.

#### **INTERNATIONAL CREDIT RATING** 22

The Bank has its credit ratings reviewed annually by an international credit rating agency, Global Credit Rating Company.

The Bank has a BBB+ Credit Rating.

#### **BOARD ATTENDANCE** 23

NAME	Executive ("E") / Non		2016 MAIN BOARD				2016 MAIN BOARD	
	Executive Director ("NE")	QUARTER 1	QUARTER 2	QUARTER 3	QUARTER 4			
Takabvakure Euwitt Mutunhu	N/E	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$			
John Mushayavanhu	E	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$			
Garikai Bera	N/E	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$			
Trynos Kufazvinei	E	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$			
Martin Makonese	E	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$			
Morgan Nzwere	N/E	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$			
Webster Rusere	E	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$			
Mercy Rufaro Ndoro	N/E	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$			
Theresa Mazoyo	N/E	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$			
Patrick Takawira	E	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$			
Agrippa Mugwagwa	E	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$			
David William Birch	N/E	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$			

#### 19 FBC BANK FOREIGN EXCHANGE GAP

Foreign exchange gap analysis as at 31 December 2016

Base currency US\$ equivalent	ZAR US\$	EUR US\$	BWP US\$	GBP US\$	TOTAL US\$
Assets					
Cash	569 732	41 434	23 857	6 024	641 047
Balances with Reserve Bank	81 120	132 806	-	-	213 926
Correspondent nostro balances	705 825	280 483	286 176	83 315	1 355 799
Loans and overdrafts	58 099	37	199	62	58 397
Other assets	4 173	2	14	19	4 208
Total assets	1 418 949	454 762	310 246	89 420	2 273 377
		101102	010210		2210011
Liabilities					
Deposits from customers	1 134 321	62 083	51 469	59 010	1 306 883
Other liabilities	4 778	249 275	43	85	254 181
Total liabilities	1 139 099	311 358	51 512	59 095	1 561 064
Net currency position	279 850	143 404	258 734	30 325	712 313

Foreign exchange gap analysis as at 31 December 2015

•	ZAR US\$	EUR US\$	BWP US\$	GBP US\$	TOTAL US\$
Assets Cash Correspondent nostro balances Loans and overdrafts Other assets	455 432 395 689 50 475 3 697	76 378 131 907 1 535 2	33 131 249 714 69 14	46 851 123 818 31 45	611 792 901 127 52 111 3 758
Total assets	905 293	209 822	282 928	170 745	1 568 788
Liabilities					
Deposits from customers Other liabilities	752 085 3 277	65 828 19	86 963 36	121 021 100	1 025 897 3 432
Total liabilities	755 362	65 847	86 999	121 121	1 029 329
Net currency position	149 931	143 975	195 929	49 624	539 459

√ - Present N/E - Non-executive director X - Absent

E - Executive director

### By Order of the Board

Anabeza

Tichaona Kudakwashe Mabeza **Company Secretary** 

21 March 2017



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FBC Bank Limited

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Directors: Takabvakure E. Mutunhu (Chairman), Webster Rusere (Managing Director), Garikai Bera, David .W. Birch, Trynos Kufazvinei (Executive), Martin Makonese (Executive), Theresa Mazoyo, Agrippa G.R Mugwagwa (Executive), John Mushayavanhu, Mercy Ndoro, Morgan Nzwere, Patrick Takawira (Executive)



## **Statement of Financial Position** As at 31 December 2016

	Notes	Audited 31 Dec 2016 US\$	Audited 31 Dec 2015 US\$
Assets			
Cash and cash equivalents	1	62 171 276	55 523 967
Financial assets held to maturity	2	17 241 384	-
Loans and advances to customers	3	58 413 922	57 996 110
Inventory	4	5 171 336	6 112 654
Other assets	5	239 398	499 063
Investment property		25 000	25 000
Property and equipment	6	4 338 318	4 439 627
Intangible assets	7	81 396	157 839
Total assets		147 682 030	124 754 260
Liabilities			
Deposits from banks	8.1	39 882 130	31 427 450
Deposits from customers	8.2	53 889 378	50 157 622
Borrowings	8.3	3 139 988	3 735 164
Other liabilities	9	9 499 524	4 404 040
Total liabilities		106 411 020	89 724 276
Equity			
Share capital		156 175	156 175
Share premium		11 110 424	11 110 424
Bevaluation reserve		93 915	93 915
Retained earnings		29 910 496	23 669 470
Total equity		41 271 010	35 029 984
a a cuin a			
Total equity and liabilities		147 682 030	124 754 260

## Statement of Comprehensive Income For the year ended 31 December 2016

	Notes	Audited 31 Dec 2016 US\$	Audited 31 Dec 2015 US\$
Interest income	10	14 225 764	11 861 778
Interest expense	11	(4 887 783)	(4 978 685)
Net interest income		9 337 981	6 883 093
Revenue from property sales		7 001 895	6 709 923
Cost of sales		(6 039 694)	(5 758 871)
Net income from property sales		962 201	951 052
Fees and commission income		5 283 243	4 931 845
Fees and commission expense		(159 266)	(63 014)
Net fees and commission income		5 123 977	4 868 831
Other income	12	166 284	175 108
Total net income		15 590 443	12 878 084
Impairment allowance on loans and advances	3.2	(649 634)	(636 560)
Operating expenses	13	(6 423 959)	(5 934 409)
Total operating expenses		(7 073 593)	(6 570 969)
Surplus for the year		8 516 850	6 307 115
Other comprehensive income		-	-
Total comprehensive income for the year		8 516 850	6 307 115

Statement of Changes in Equity For the year ended 31 December 2016					
	Share	Share	Revaluation	Retained	Total
	capital	premium	reserve	earnings	
	US\$	US\$	US\$	US\$	US\$

## Statement of Cash Flows For the year ended 31 December 2016

36

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		Audited	Audited
		31 Dec 2016	31 Dec 2015
	Notes	US\$	US\$
CASH FLOW FROM OPERATING ACTIVITIES			
Surplus for the year		8 516 850	6 307 115
Adjustments for:			
Depreciation of property and equipment	6	221 084	167 101
Amortisation and impairment of intangible assets	7	76 443	72 295
Loss/(profit) on disposal of property and equipment		7 133	(1 613
Impairment allowance on loans and advances	3.2	649 634	636 560
Net cash generated before changes in working capital		9 471 144	7 181 458
Increase in financial assets held to maturity		(17 241 384)	-
Increase in loans and advances to customers		(1 067 446)	(8 476 450
Decrease/(increase) in inventory		941 318	(1 886 841
Decrease/(increase) in other assets		259 665	(310 334
Increase in deposits from banks		8 454 680	6 058 790
Increase in deposits from customers		3 731 756	5 744 484
Increase/(decrease) in other liabilities		5 106 368	(1 138 527
Net cash generated from operating activities		9 656 101	7 172 580
CASH FLOW FROM INVESTING ACTIVITIES			
Purchase of property and equipment	6	(135 663)	(156 713
Purchase of intangible assets	7	-	(84 353
Proceeds from disposal of property and equipment		8 755	8 731
Net cash used in investing activities		(126 908)	(232 335
CASH FLOW FROM FINANCING ACTIVITIES			
Borrowings repayment		(606 060)	(606 060
Dividend paid		(2 275 824)	(1 029 940
Net cash used in financing activities		(2 881 884)	(1 636 000
Net increase in cash and cash equivalents		6 647 309	5 304 245
Cash and cash equivalents at the beginning of the year		55 523 967	50 219 722
Cash and cash equivalents at the end of the year	1	62 171 276	55 523 967

## Notes to the Financial Results For the year ended 31 December 2016

USS1.CASH AND CASH EQUIVALENTS Cash on hand Cash at bank Interbank short term investments362 615 5143 816 56 664 8452.FINANCIAL ASSETS HELD TO MATURITY Treasury bills17 241 3842.1Maturity analysis of financial assets held to maturity Up to 3 months 3 months to 1 year 1 year to 5 years17 241 3843.LOANS AND ADVANCES TO CUSTOMERS Short term loan advances Mortgage loan advances to customers23 829 196 37 385 683 353.1Maturity analysis of loans and advances Up to 1 month 1 month to 3 months 3 323 72123 323 721 3 3 323 7213.1Maturity analysis of loans and advances Up to 1 month 1 month to 3 months 1 year 1 years1661 860 1 1227 531 11 1 year to 5 years3.1Maturity analysis of loans and advances Up to 1 month 1 month to 3 months 2 9 000 57119 262 060 17	Audited Dec 2015 US\$ 956 590 824 615 742 762 523 967 - - - - - - - - - - - - - - - - - - -
US\$1.CASH AND CASH EQUIVALENTS Cash at bank Interbank short term investments362 615 5 143 816 5 143 816 5 66 664 845 62 171 2762.FINANCIAL ASSETS HELD TO MATURITY Treasury bills17 241 3842.1Maturity analysis of financial assets held to maturity Up to 3 months 3 months to 1 year 1 year to 5 years6 393 267 2 670 837 2 670 8373.LOANS AND ADVANCES TO CUSTOMERS Gross loans and advances Up to 1 month 1 month to 3 months 3 months to 1 year23 829 196 24 8493.LOANS AND ADVANCES TO CUSTOMERS Bhort term loan advances Gross loans and advances Up to 1 month 1 month to 3 months 3 months to 1 year 1 year to 5 years23 829 196 24 33 267 25 3113.1Maturity analysis of loans and advances Up to 1 month 1 month to 3 months 3 months to 1 year 1 year to 5 years1 661 860 1 1 2 227 531 21 3 2 19 38 750 23 23 0/ver 5 years	US\$ 956 590 824 615 742 762 523 967 - - - - - - - - - - - - - - - - - - -
1.       CASH AND CASH EQUIVALENTS Cash on hand Cash at bank Interbank short term investments       362 615 5 143 816 56 664 845 53         2.       FINANCIAL ASSETS HELD TO MATURITY Treasury bills       17 241 384 17 241 384         2.1       Maturity analysis of financial assets held to maturity Up to 3 months 3 months to 1 year 1 year to 5 years       6 393 267 2 670 837 1 year to 5 years         3.       LOANS AND ADVANCES TO CUSTOMERS Short term loan advances Mortgage loan advances Gross loans and advances to customers Allowance for impairment Net loans and advances to customers       23 829 196 23 829 196 24 809 957)       24 23 829 196 24 809 957)         3.1       Maturity analysis of loans and advances Up to 1 month 1 month to 3 months 3 months to 1 year 1 year to 5 years       1 661 860 1 3 323 721 3 3 months to 1 year 1 227 531 1 year to 5 years       1 1 661 860 1 21 227 531 1 228 257 21 21 938 750 23 19 262 060 17 58 413 922 57	956 590 824 615 742 762 <b>523 967</b> - - - - - - - - - - - - - - - - - - -
Cash on hand       362 615         Cash at bank       5143 816         Interbank short term investments       56 664 845         52       FINANCIAL ASSETS HELD TO MATURITY         Treasury bills       17 241 384         17 241 384       17 241 384         2.1       Maturity analysis of financial assets held to maturity       17 241 384         Up to 3 months       6 393 267         3 months to 1 year       2 670 837         1 year to 5 years       8 177 280         17 241 384       17 241 384         3.       LOANS AND ADVANCES TO CUSTOMERS         Short term loan advances       23 829 196         Mortgage loan advances to customers       61 214 879         Allowance for impairment       (2 800 957)         Net loans and advances to customers       58 413 922         3.1       Maturity analysis of loans and advances         Up to 1 month       1 661 860         1 month to 3 months       3 323 721         3 months to 1 year       12 227 531         1 year to 5 years       19 262 060         0ver 5 years       19 262 060	824 615 742 762 523 967 - - - - - - - - - - - - - - - - - - -
Cash on hand       362 615         Cash at bank       5143 816         Interbank short term investments       56 664 845         52       FINANCIAL ASSETS HELD TO MATURITY         Treasury bills       17 241 384         17 241 384       17 241 384         2.1       Maturity analysis of financial assets held to maturity       17 241 384         Up to 3 months       6 393 267         3 months to 1 year       2 670 837         1 year to 5 years       17 241 384         3.       LOANS AND ADVANCES TO CUSTOMERS         Short term loan advances       23 829 196         Mortgage loan advances to customers       61 214 879         Allowance for impairment       (2 800 957)         Net loans and advances to customers       58 413 922         3.1       Maturity analysis of loans and advances         Up to 1 month       1 661 860         1 month to 3 months       3 323 721         3 months to 1 year       12 227 531         1 year to 5 years       19 262 060         0 Ver 5 years       19 262 060	824 615 742 762 523 967 - - - - - - - - - - - - - - - - - - -
Cash at bank Interbank short term investments       5 143 816 56 664 845       53         2.       FINANCIAL ASSETS HELD TO MATURITY Treasury bills       17 241 384         17 241 384       17 241 384         2.1       Maturity analysis of financial assets held to maturity Up to 3 months       6 393 267         3 months to 1 year       2 670 837         1 year to 5 years       8 177 280         3.       LOANS AND ADVANCES TO CUSTOMERS         Short term loan advances       27 385 683         Gross loans and advances to customers       6 1214 879         Allowance for impairment       (2 800 957)         Net loans and advances to customers       58 413 922         3.1       Maturity analysis of loans and advances         Up to 1 month       1 3 323 721         3 months to 1 year       1 2227 531         1 year to 5 years       12 227 531         2.1       Maturity analysis of loans and advances         Up to 1 month       1 3 323 721         3 months to 1 year       1 2227 531         1 year to 5 years       21 938 750         Over 5 years       13 262 060	824 615 742 762 523 967 - - - - - - - - - - - - - - - - - - -
Interbank short term investments         56 664 845         53 62 171 276         55 55           2.         FINANCIAL ASSETS HELD TO MATURITY Treasury bills         17 241 384         17 241 384           2.1         Maturity analysis of financial assets held to maturity Up to 3 months 3 months to 1 year 1 year to 5 years         6 393 267 2 670 837         2 8 177 280           3.         LOANS AND ADVANCES TO CUSTOMERS Short term loan advances Mortgage loan advances         23 829 196 23 829 196         24 7 385 683           3.         LOANS AND ADVANCES TO CUSTOMERS Short term loan advances         23 829 196 23 829 196         24 7 385 683           3.         LOANS AND ADVANCES TO CUSTOMERS Short term loan advances         23 829 196 23 829 196         24 7 385 683           3.         LOANS and advances Up to 1 month 1 month to 3 morths         23 829 196 23 829 196         24 7 385 683           3.1         Maturity analysis of loans and advances Up to 1 month 1 month to 3 months         3 323 721         3 3 323 721           3.1         Maturity analysis of loans and advances Up to 1 month 1 month to 3 months         3 323 721         3 3 323 721           3.1         Maturity analysis of loans and advances Up to 1 month 1 month to 3 months         3 232 721         3 3 23 721           3.2         Jover 5 years         21 938 750         23 92 620 600           0ver 5 years         58 413 922 <td>742 762 523 967 - - - - - - - - - - - - -</td>	742 762 523 967 - - - - - - - - - - - - -
62 171 276       55         2.       FINANCIAL ASSETS HELD TO MATURITY Treasury bills       17 241 384         2.1       Maturity analysis of financial assets held to maturity Up to 3 months       6 393 267         3 months to 1 year       2 670 837         1 year to 5 years       8 177 241 384         3.       LOANS AND ADVANCES TO CUSTOMERS Short term loan advances       23 829 196         24 384       37 385 683       35         Gross loans and advances       37 385 683       35         Gross loans and advances to customers       61 214 879       60         Allowance for impairment       (2 800 957)       (2         Net loans and advances to customers       58 413 922       57         3.1       Maturity analysis of loans and advances       1 661 860       1         1 month to 3 months       3 323 721       3         3 months to 1 year       12 227 531       11         1 year to 5 years       21 938 750       23         Over 5 years       19 262 060       17	523 967 - - - - - - - - - - - - - - - - - - -
2.FINANCIAL ASSETS HELD TO MATURITY Treasury bills17 241 3842.1Maturity analysis of financial assets held to maturity Up to 3 months of 1 year 1 year to 5 years6 393 267 2 670 837 8 177 2803.LOANS AND ADVANCES TO CUSTOMERS Short term loan advances Mortgage loan advances Gross loans and advances to customers Allowance for impairment Net loans and advances to customers23 829 196 3 24 37 385 683 35 61 214 879 60 61 214 8793.1Maturity analysis of loans and advances Up to 1 month 1 month to 3 months 3 months to 1 year 1 year to 5 years1 661 860 1 227 531 11 1 year to 5 years3.1Maturity analysis of loans and advances Up to 1 month 1 month to 3 months 3 months to 1 year 1 year to 5 years1 661 860 1 227 531 1 11 227 531	- - - - - - - - - - - - - - - - - - -
Treasury bills       17 241 384         2.1       Maturity analysis of financial assets held to maturity       6 393 267         3 months to 1 year       2 670 837         1 year to 5 years       8 177 280         3.       LOANS AND ADVANCES TO CUSTOMERS         Short term loan advances       23 829 196         Q4       37 385 683         Gross loans and advances       61 214 879         Gioss loans and advances to customers       61 214 879         Allowance for impairment       (2 800 957)         Net loans and advances to customers       58 413 922         3.1       Maturity analysis of loans and advances         Up to 1 month       1 661 860         1 month to 3 months       3 323 721         3 months to 1 year       12 227 531         1 year to 5 years       21 938 750         Over 5 years       19 262 060	540 105 371 870 375 760)
Treasury bills       17 241 384         17 241 384       17 241 384         2.1       Maturity analysis of financial assets held to maturity Up to 3 months 3 months to 1 year       6 393 267         3 months to 1 year       2 670 837         1 year to 5 years       17 241 384         3.       LOANS AND ADVANCES TO CUSTOMERS       17 241 384         Short term loan advances       23 829 196       24         Mortgage loan advances       37 385 683       35         Gross loans and advances to customers       61 214 879       600         Allowance for impairment       (2 800 957)       (2         Net loans and advances to customers       58 413 922       57         3.1       Maturity analysis of loans and advances       3 323 721       3         1 month to 3 months       3 323 721       3         1 month to 3 months       3 323 721       3         1 year to 5 years       21 938 750       23         Over 5 years       19 262 060       17         19 262 060       17       19 262 060         19 262 060       17       17         19 262 060       17       17         19 262 060       17       17         19 262 060       17       17	540 105 371 870 375 760)
17 241 384         2.1       Maturity analysis of financial assets held to maturity         Up to 3 months       6 393 267         3 months to 1 year       2 670 837         1 year to 5 years       8 177 280         17 241 384       17 241 384         3.       LOANS AND ADVANCES TO CUSTOMERS         Short term loan advances       23 829 196         Mortgage loan advances       23 829 196         Gross loans and advances to customers       61 214 879         Allowance for impairment       (2 800 957)         Net loans and advances to customers       58 413 922         3.1       Maturity analysis of loans and advances         Up to 1 month       1 661 860         1 month to 3 months       3 323 721         3 months to 1 year       12 227 531         1 year to 5 years       21 938 750         Over 5 years       29 22 57	540 105 371 870 375 760)
2.1       Maturity analysis of financial assets held to maturity       6 393 267         3 months to 1 year       2 670 837         1 year to 5 years       8 177 280 <b>17 241 384 17 241 384 3.</b> LOANS AND ADVANCES TO CUSTOMERS         Short term loan advances       23 829 196         Mortgage loan advances       37 385 683         Gross loans and advances to customers       61 214 879         Allowance for impairment       (2 800 957)         Net loans and advances to customers <b>58 413 922 3.1</b> Maturity analysis of loans and advances         Up to 1 month       1 661 860         1 month to 3 months       3 23 721         3 months to 1 year       12 227 531         1 year to 5 years       21 938 750         Over 5 years       23 8413 922	540 105 371 870 375 760)
Up to 3 months       6 393 267         3 months to 1 year       2 670 837         1 year to 5 years       8 177 280         17 241 384       17 241 384         3.       LOANS AND ADVANCES TO CUSTOMERS         Short term loan advances       23 829 196         Mortgage loan advances       37 385 683         Gross loans and advances to customers       61 214 879         Allowance for impairment       (2 800 957)         Net loans and advances to customers       58 413 922         3.1       Maturity analysis of loans and advances         Up to 1 month       1 661 860         1 month to 3 months       3 323 721         3 months to 1 year       12 227 531         1 year to 5 years       21 938 750         Over 5 years       19 262 060	540 105 371 870 375 760)
Up to 3 months       6 393 267         3 months to 1 year       2 670 837         1 year to 5 years       8 177 280         17 241 384       17 241 384         3.       LOANS AND ADVANCES TO CUSTOMERS         Short term loan advances       23 829 196         Mortgage loan advances       37 385 683         Gross loans and advances to customers       61 214 879         Allowance for impairment       (2 800 957)         Net loans and advances to customers       58 413 922         3.1       Maturity analysis of loans and advances         Up to 1 month       1 661 860         1 month to 3 months       3 323 721         3 months to 1 year       12 227 531         1 year to 5 years       21 938 750         Over 5 years       19 262 060	540 105 371 870 375 760)
3 months to 1 year       2 670 837         1 year to 5 years       8 177 280         17 241 384       17 241 384         3.       LOANS AND ADVANCES TO CUSTOMERS         Short term loan advances       23 829 196         Allowance for impairment       23 829 196         Allowance for impairment       61 214 879         Net loans and advances to customers       61 214 879         John th 0 3 months       58 413 922         3 months to 1 year       1 661 860         1 month to 3 months       3 323 721         3 months to 1 year       12 227 531         1 year to 5 years       21 938 750         Over 5 years       21 938 750	540 105 371 870 375 760)
1 year to 5 years       8 177 280         17 241 384       17 241 384         3.       LOANS AND ADVANCES TO CUSTOMERS         Short term loan advances       23 829 196         Gross loans and advances to customers       37 385 683         Allowance for impairment       61 214 879         Net loans and advances to customers       58 413 922         3.1       Maturity analysis of loans and advances         Up to 1 month       1 661 860         1 month to 3 months       3 323 721         3 months to 1 year       12 227 531         1 year to 5 years       21 938 750         Over 5 years       21 938 750         58 413 922       57	540 105 371 870 375 760)
3.       LOANS AND ADVANCES TO CUSTOMERS         Short term loan advances       23 829 196         Mortgage loan advances       37 385 683         Gross loans and advances to customers       61 214 879         Allowance for impairment       (2 800 957)         Net loans and advances to customers       58 413 922         3.1       Maturity analysis of loans and advances         Up to 1 month       1 661 860         1 month to 3 months       3 323 721         3 months to 1 year       12 227 531         1 year to 5 years       21 938 750         Over 5 years       58 413 922	540 105 371 870 375 760)
3.       LOANS AND ADVANCES TO CUSTOMERS         Short term loan advances       23 829 196         Mortgage loan advances       37 385 683         Gross loans and advances to customers       61 214 879         Allowance for impairment       (2 800 957)         Net loans and advances to customers       58 413 922         3.1       Maturity analysis of loans and advances         Up to 1 month       1 661 860         1 month to 3 months       3 323 721         3 months to 1 year       12 227 531         1 year to 5 years       21 938 750         Over 5 years       58 413 922	540 105 371 870 375 760)
Short term loan advances       23 829 196       24         Mortgage loan advances       37 385 683       35         Gross loans and advances to customers       61 214 879       60         Allowance for impairment       (2 800 957)       (2         Net loans and advances to customers       58 413 922       57         3.1       Maturity analysis of loans and advances       1 661 860       1         Up to 1 month       1 3 323 721       33         3 months to 1 year       12 227 531       11         1 year to 5 years       21 938 750       23         Over 5 years       19 262 060       17         58 413 922       57	540 105 371 870 375 760)
Short term loan advances       23 829 196       24         Mortgage loan advances       37 385 683       35         Gross loans and advances to customers       61 214 879       60         Allowance for impairment       (2 800 957)       (2         Net loans and advances to customers       58 413 922       57         3.1       Maturity analysis of loans and advances       1 661 860       1         Up to 1 month       1 3 323 721       33         3 months to 1 year       12 227 531       11         1 year to 5 years       21 938 750       23         Over 5 years       19 262 060       17         58 413 922       57	540 105 371 870 375 760)
Mortgage loan advances       37 385 683       35         Gross loans and advances to customers       61 214 879       60         Allowance for impairment       (2 800 957)       (2         Net loans and advances to customers       58 413 922       57         3.1       Maturity analysis of loans and advances       1 661 860       1         1 month       1 month       3 323 721       33         3 months to 1 year       12 227 531       11         1 year to 5 years       21 938 750       23         Over 5 years       19 262 060       17         58 413 922       57	540 105 371 870 375 760)
Gross loans and advances to customers       61 214 879       60         Allowance for impairment       (2 800 957)       (2         Net loans and advances to customers       58 413 922       57         3.1       Maturity analysis of loans and advances       1 661 860       1         1 month       3 months       3 323 721       3         3 months to 1 year       12 227 531       11         1 year to 5 years       19 262 060       17         58 413 922       57	371 870 375 760)
Allowance for impairment       (2 800 957)       (2         Net loans and advances to customers       58 413 922       57         3.1       Maturity analysis of loans and advances       1 661 860       1         1 month       1 month       3 323 721       3         3 months to 1 year       12 227 531       11         1 year to 5 years       21 938 750       23         Over 5 years       19 262 060       17         58 413 922       57	375 760)
Net loans and advances to customers         58 413 922         57           3.1         Maturity analysis of loans and advances Up to 1 month 1 month to 3 months 3 months to 1 year 1 year to 5 years         1 661 860         1           1 year to 5 years         12 227 531         11           21 938 750         23           19 262 060         17           58 413 922         57	
3.1       Maturity analysis of loans and advances         Up to 1 month       1 661 860         1 month to 3 months       3 323 721         3 months to 1 year       12 227 531         1 year to 5 years       21 938 750         Over 5 years       19 262 060         58 413 922       57	996 110
Up to 1 month       1 661 860       1         1 month to 3 months       3 323 721       3         3 months to 1 year       12 227 531       11         1 year to 5 years       21 938 750       23         Over 5 years       19 262 060       17         58 413 922       57	
Up to 1 month       1 661 860       1         1 month to 3 months       3 323 721       3         3 months to 1 year       12 227 531       11         1 year to 5 years       21 938 750       23         Over 5 years       19 262 060       17         58 413 922       57	
1 month to 3 months       3 323 721       3         3 months to 1 year       12 227 531       11         1 year to 5 years       21 938 750       23         Over 5 years       19 262 060       17         58 413 922       57	
3 months to 1 year       12 227 531       11         1 year to 5 years       21 938 750       23         Over 5 years       19 262 060       17         58 413 922       57	701 642
1 year to 5 years       21 938 750       23         Over 5 years       19 262 060       17         58 413 922       57	403 283
1 year to 5 years       21 938 750       23         Over 5 years       19 262 060       17         58 413 922       57	624 697
Over 5 years         19 262 060         17           58 413 922         57	580 836
58 413 922 57	685 652
	996 110
2.2 Impairment ellevenes en lesse and educates	330 110
o.c impairment anowance on joans and advances	
	748 261
Impairment charge for the year 649 634	636 560
	153 191
Amounts written off during the year (389 916)	(162 252)
2 800 957 2	375 760
3.3 Exposure to credit risk	
	996 110
	000 110
Past due and impaired	
Grade 8: Impaired 490 668	501 087
Grade 9: Impaired 623 042	482 975
	117 362
	101 424
	215 796)
Carrying amount 1 688 125 3	885 628
Neither past due nor impaired	
· · ·	548 830
	721 616
	270 446
	159 964)
Carrying amount 56 725 797 54	110 482
	000 110
Total carrying amount 58 413 922 57	996 110
4. INVENTORY	
Raw materials 67 719	274 442
	039 788
	798 424
<u> </u>	112 654
	00.000
5. OTHER ASSETS Propagaments 85 704	
Prepayments 85 794	96 232
Prepayments         85 794           Other         153 604	402 831
Prepayments 85 794	

Opening balance at 1 January 2015	156 175	11 110 424	93 915	18 392 295	29 752 809
Surplus for the year	-	-	-	6 307 115	6 307 115
Total comprehensive income	-	-	-	6 307 115	6 307 115
Transactions with owners recorded directly in equity				(1,000,040)	(1 000 0 40)
Dividend paid Shareholders equity as at	-	-		(1 029 940)	(1 029 940)
31 December 2015	156 175	11 110 424	93 915	23 669 470	35 029 984
Opening balance at 1 January 2016	156 175	11 110 424	93 915	23 669 470	35 029 984
Surplus for the year	-	-		8 516 850	8 516 850
Total comprehensive income	-	-	-	8 516 850	8 516 850
Transactions with owners recorded directly in equity					
Dividend paid	-	-		(2 275 824)	(2 275 824)
Shareholders equity as at 31 December 2016	156 175	11 110 424	93 915	29 910 496	41 271 010

MASOTSHA NDLOVU PHASE 5, WATERFALLS





Directors: Benjamin Kumalo (Chairman), Felix Gwandekwande (Managing Director), Oliver Gwaze, Marah Hativagone, Agnes Kanhukamwe\*, Kennard C. Muranda, John Mushayavanhu, Christopher Y Muyeye, Pius Rateiwa\*, Webster Rusere (Executive\*)

**FBC Building Society** (Registered Building Society)

## AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31 DECEMBER 2016

101 110111

1000

36

LIQUIDITY RISK

15.

16.

17.

1 435 534

3 040 819

1 470 530

3 378 047

#### Notes to the Financial Results For the year ended 31 December 2016 Audited Audited 31 Dec 2016 31 Dec 2015 US\$ US\$ PROPERTY AND EQUIPMENT 6. Cost Carrying amount at beginning of the year 4 439 627 4 457 131 Gross carrying amount 5 216 436 5 086 629 Accumulated depreciation and impairment (776 809) (629 498) Additions 135 663 156 713 Disposals (15 888) (7 116) Depreciation for the year (221 084) (167 101) Carrying amount at end of the year 4 338 318 4 439 627 **INTANGIBLE ASSETS** 7. Opening net carrying amount 157 839 145 781 Additions 84 353 Amortisation charge (75 107) (72 295) Impairment charge (1 336) 157 839 Closing net carrying amount 81 396 **DEPOSITS AND BORROWINGS** 8. 8.1 **Deposits from banks** Money market deposits 39 882 130 31 427 450 31 427 450 39 882 130 8.2 **Deposits from customers** Retail savings deposits 6 086 439 6 123 490 Money market deposits 42 829 615 38 982 557 Fixed deposits 4 973 324 5 051 575 53 889 378 50 157 622 8.3 Borrowings Offshore borrowings 3 139 988 3 735 164 3 139 988 3 735 164 85 320 236 Total deposits and borrowings 96 911 496 8.4 Maturity analysis of deposits and borrowings Up to 1 month 68 181 774 60 787 219 1 month to 3 months 20 757 421 15 885 092 3 months to 1 year 465 049 454 545 Over 1 year 7 507 252 8 193 380 96 911 496 85 320 236 9. **OTHER LIABILITIES** 5 719 560 Trade and other payables 1 722 181 Deferred income 935 915 976 613 Provisions 2 844 049 1 705 246 9 499 524 4 404 040 **INTEREST INCOME** 10. 8 692 191 Loans and advances to customers 9 900 733 Interbank money market investments 2 698 438 3 169 587 Financial assets held to maturity 1 626 593 14 225 764 11 861 778 INTEREST EXPENSE 11. 1 260 185 Deposits from banks 1 549 399 Deposits from customers - retail savings 83 746 126 988 Offshore borrowings 430 835 473 715 3 117 797 Deposits from customers - time deposits 2 823 803 4 978 685 4 887 783 **OTHER INCOME** 12. Rent received 154 928 161 945 (Loss)/profit on disposal of property and equipment (7 133) 1 613 Other 18 489 11 550 166 284 175 108 13. **OPERATING EXPENSES**

Contractual maturity profile of assets	and liabilities				
31 December 2016	Up to 30 days US\$	31-90 days US\$	91-365 days US\$	Over 1 year US\$	Total US\$
Liabilities					
Deposits from banks	33 328 867	6 553 263	-	-	39 882 130
Deposits from customers	34 852 907	14 052 643	10 504	4 973 324	53 889 378
Borrowings	-	151 515	454 545	2 533 928	3 139 988
Other liabilities	1 732 573	3 006 426	3 767 000	993 525	9 499 524
Total liabilities	69 914 347	23 763 847	4 232 049	8 500 777	106 411 020
Assets					
Cash and cash equivalents	43 402 016	18 769 260	_	_	62 171 276
Financial assets held to maturity	-0402010	6 393 267	2 670 837	8 177 280	17 241 384
Loans and advances to customers	1 661 860	3 323 721	12 227 531	41 200 810	58 413 922
<b>T</b> -4-1 4-	45 000 070	00,400,040	11.000.000	40.070.000	407 000 500
Total assets	45 063 876	28 486 248	14 898 368	49 378 090	137 826 582
Liquidity gap	(24 850 471)	4 722 401	10 666 319	40 877 313	31 415 562
Cumulative liquidity gap	(24 850 471)	(20 128 070)	(9 461 751)	31 415 562	

	Audited 31 Dec 2016 US\$	Audited 31 Dec 2015 US\$
CAPITAL ADEQUACY RATIO		
Core Capital Tier 1		
Issued and fully paid up ordinary share capital	11 266 599	11 266 599
Retained earnings	29 910 495	23 669 470
Capital allocated for market and operational risk Advances to insiders	(1 765 937)	(1 685 134)
Total core capital	<u>(117 165)</u> 39 293 992	33 250 935
Total core capital	39 293 992	33 200 935
Supplementary Capital Tier 2		
Revaluation reserves	93 915	93 915
Total supplementary capital	93 915	93 915
Tier 3		
Capital allocated for market and operational risk	1 765 937	1 685 134
Core capital plus supplementary capital	41 153 844	35 029 984
Total risk weighted assets	87 333 634	86 155 979
Tier 1 capital ratio	45%	39%
Tier 2 capital ratio	0%	0%
Tier 3 capital ratio	2%	2%
Capital adequacy ratio	47%	41%
CAPITAL COMMITMENTS		
Capital expenditure authorised not yet undertaken	1 283 885	1 102 000

#### **RESERVE BANK OF ZIMBABWE ONSITE EXAMINATION** 18.

The Building Society has its corporate governance and risk management processes independently audited by the Reserve Bank of Zimbabwe.

#### FBC Building Society CAMELS\* ratings

CAMELS* component	Latest RBS** ratings 30 June 2014	Previous RBS** ratings 30 Sept 2007	
Capital adequacy	2	2	
Asset quality	3	2	
Management	2	2	
Earnings	2	2	
Liquidity	1	2	
Sensitivity to market risk	2	2	
Overall composite rating	2	2	

\*CAMELS is an acronym for capital adequacy, asset quality, management, earnings, liquidity, and sensitivity to market risk. CAMELS rating system uses a rating scale of 1-5, where '1' is strong, '2' is satisfactory, '3' is fair, '4' is weak and '5' is critical. \*\*RBS stands for Risk-Based Supervision.

#### Summary Risk Assessment System (RAS) ratings

RAS component	Latest RAS rating 30 June 2014
Overall inherent risk	Moderate
Overall risk management systems	Acceptable

Audit fees	76 148	75 831
Directors fees and key management remuneration	1 201 707	1 142 829
Depreciation and amortisation	297 527	239 396
	6 423 959	5 934 409

#### 14

Administration expenses Personnel expenses

INTEREST RATE RISK Interest rate repricing gap 31 December 2016							
31 December 2016	Up to 30 days	31-90 days	91-180 days	181-365 days	Over 365 days	Non interest bearing	
	US\$	US\$	US\$	US\$	US\$	US\$	
Assets							
Cash and							
cash equivalents	37 895 585	18 769 260	-	-	-	5 506 431	62 17
Financial assets							
held to maturity	-	6 393 267	1 166 137	1 504 700	8 177 280	-	17 24
Loans and advances to customers	37 035 089	2 729 213	3 411 516	6 140 729	9 097 375		58 413
Inventory	37 033 089	2129213	3411510	0 140 729	909/3/3	5 171 336	5 17
Other assets	-	-	-	-	-	239 398	239
Investment properties	-	-	-	-	-	25 000	25
Property and equipment	-	-	-	-	-	4 338 318	4 338
Intangible assets						81 396	81
Total assets	74 930 674	27 891 740	4 577 653	7 645 429	17 274 655	15 361 879	147 682
Liabilities							
Deposits from							
banks	33 328 867	6 553 263	-	-	-	-	39 882
Deposits from							
customers	39 826 231	14 052 643	10 504	-	-	-	53 889
Borrowings	3 139 988	-	-	-	-	-	3 139
Other liabilities	-	-	-	-	-	9 499 524	9 499
Equity	-	-		-		41 271 010	41 271
Total liabilities	76 295 086	20 605 906	10 504	-	-	50 770 534	147 682
Interest rate					·		
repricing gap	(1 364 412)	7 285 834	4 567 149	7 645 429	17 274 655	(35 408 656)	
Cumulative interest							
rate repricing gap	(1 364 412)	5 921 422	10 488 571	18 134 000	35 408 656	-	



Overall composite risk	Moderate
Direction of overall composite risk	Stable

### Summary risk matrix

Type of risk	Level of inherent risk	Adequacy of risk management systems	Overall composite risk	Direction of overall composite risk
Credit	Moderate	Acceptable	Moderate	Increasing
Liquidity	Moderate	Acceptable	Moderate	Stable
Interest rate	Moderate	Acceptable	Moderate	Stable
Foreign exchange	Low	Strong	Low	Stable
Operational	Moderate	Acceptable	Moderate	Stable
Legal and compliance	Moderate	Acceptable	Moderate	Stable
Reputation	Moderate	Strong	Moderate	Stable
Strategic	Moderate	Acceptable	Moderate	Stable
Overall	Moderate	Acceptable	Moderate	Stable

#### **BOARD ATTENDANCE** 19.

	Main Board				
Board member	Quarter 1	Quarter 2	Quarter 3	Quarter 4	
Benjamin Kumalo	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
Felix Gwandekwande	$\checkmark$	х	$\checkmark$	$\checkmark$	
Oliver Gwaze	$\checkmark$	$\checkmark$	х	$\checkmark$	
Marah Hativagone	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
Agnes Kanhukamwe	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
Hashmon Matemera	$\checkmark$	$\checkmark$	n/a	n/a	
Kennard C. Muranda	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
John Mushayavanhu	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
Christopher Y Muyeye	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
Pius Rateiwa	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
Webster Rusere	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	

Key

 $\sqrt{-}$  Attended x - Apologies n/a - not applicable

By order of the Board

Shabeze

T. Mabeza Group Company Secretary 21 March 2017



Directors: Benjamin Kumalo (Chairman), Felix Gwandekwande (Managing Director), Oliver Gwaze, Marah Hativagone, Agnes Kanhukamwe\*, Kennard C. Muranda, John Mushayavanhu, Christopher Y Muyeye, Pius Rateiwa\*, Webster Rusere (Executive\*)